

County of Galveston

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 Title: Deputy Director

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I am pleased to present Comcast Business's proposal for an Enterprise EDI/ENS solution to the County of Galveston, under State of Texas Contract DIR-TELE-CTSA-010.

| Service | Address | Current Network | Current Billing | New Network | New Billing | Install |
|---------|--|-----------------|--------------------|-------------|--------------------|---------|
| EDI | 555 W WALKER ST, LEAGUE CITY, TX | 1000Mbps | \$4000.00 | 5000Mbps | \$2,250.36 | |
| ENS | 6815 2ND ST, Hitchcock, TX | 1000Mbps | \$575.00 | 1000Mbps | \$577.92 | |
| ENS | 555 W WALKER ST, LEAGUE CITY, TX | 1000Mbps | \$575.00 | 1000Mbps | \$577.92 | |
| ENS | 4833 10TH ST, BACLIF, TX | 10Mbps | 215.50 | 10Mbps | \$170.13 | |
| ENS | 601 54TH ST, Galveston, TX | 1000Mbps | \$1,100.00 | 1000Mbps | \$577.92 | |
| ENS | 26199 TERMINISAN LUIS PASS ROAD, GALVESTON, TX | 10Mbps | 215.50 | 10Mbps | \$170.13 | |
| ENS | 4500 10th St, 4500 10th St, BACLIF, TX | 1000Mbps | \$575.00 | 1000Mbps | \$577.92 | |
| ENS | 823 GRAND AVE, BACLIF, TX | 1000Mbps | \$575.00 | 1000Mbps | \$577.92 | |
| ENS | 9300 EMMETT F LOWRY EXPY, OFC, TEXAS CITY, TX | 1000Mbps | \$575.00 | 1000Mbps | \$577.92 | |
| ENS | 2516 TEXAS AVE, TEXAS CITY, TX | 1000Mbps | \$575.00 | 1000Mbps | \$577.92 | |
| ENS | 203 VAUTHIER ST, LA MARQUE, TX | 1000Mbps | \$575.00 | 1000Mbps | \$577.92 | |
| ENS | 2714 STATE HWY 3, FL 1ST, DICKINSON, TX | 1000Mbps | \$575.00 | 1000Mbps | \$577.92 | |
| ENS | 131 PECAN DR, LEAGUE CITY, TX | 1000Mbps | \$575.00 | 1000Mbps | \$577.92 | |
| ENS | 174 CALDER DR, LEAGUE CITY, TX | 1000Mbps | \$575.00 | 1000Mbps | \$577.92 | |
| ENS | 4102 MAIN ST, LA MARQUE, TX | 1000Mbps | \$575.00 | 1000Mbps | \$577.92 | |
| ENS | 6101 ATTWATER AVE, DICKINSON, TX | 1000Mbps | \$575.00 | 1000Mbps | \$577.92 | |
| ENS | 11730 HIGHWAY 6, SANTA FE, TX | 1000Mbps | \$575.00 | 1000Mbps | \$577.92 | |
| ENS | 807 HIGHWAY 3 N, LEAGUE CITY, TX | 1000Mbps | \$575.00 | 1000Mbps | \$577.92 | |
| ENS | 1353 FM 646 RD W-County of Galveston | 1000Mbps | \$2,800.00 | 1000Mbps | \$577.92 | |
| ENS | 601 54th st, 601 54TH ST | 1000Mbps | \$2,800.00 | 2000Mbps | \$778.40 | |
| ENS | 555 W WALKER Street, LEAGUE CITY, TX | 1000Mbps | \$2,800.00 | 1000Mbps | \$2,671.20 | |
| ENS | 1205 Oak St, 1205 Oak St, La Marque, TX | 1000Mbps | \$575.00 | 1000Mbps | \$577.92 | |
| ENS | 722 21ST ST, FL 2, GALVESTON, TX | 1000Mbps | \$2,800.00 | 2000Mbps | \$778.40 | |
| ENS | 5115 HIGHWAY 3, DICKINSON, TX | 30Mbps | \$375.00 | 30Mbps | \$310.69 | |
| ENS | 10000 EMMETT F LOWRY EXPY | 1000Mbps | \$575.00 | 1000Mbps | \$577.92 | |
| ENS | 12031 NORTH FWY, Houston, TX | 1000Mbps | \$2335.20 | 1000Mbps | 2,671.20 | |
| | | | | | | |
| | Total Monthly Recurring Cost | | \$28,641.20 | | \$20,203.07 | |

Based on a 36-Month Term:

- No signature is required under the State Contract. Approval via email will authorize issuance of an Electronic Purchasing Order (EPO).
- Existing IP addresses will remain in place.
- No Early Termination Fees (ETF).
- DIR billing from State of Texas (SoTx).
- Proposal includes 12% administrative fee.

We appreciate the opportunity for Comcast Business to provide you with network services. If you have any questions, please feel free to contact me.

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