



Office of Information Technology – 5WH

Title:

Description:

For who:

Location:

When needed:

Justification:

Item	Qty	Per Unit \$	Total
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Total spend:

Is this item budgeted: **Yes** **No** **Budgeted amount:**

**If not budgeted, describe
how item is to be funded?:**

Is this a renewal?: **Yes** **No** **Current expiration date:**

DIR Contract?: **Yes** **No** **DIR Contract #**

Account:

Submitted by: **Date:**

REQUEST ID- # 41020

Akkadian Provisioning Manager for Cisco Voice

Requested by Brownson, Brian on Feb 25, 2025 01:23 PM | Approval Status : Not Configured

Request Details

Request Type	Service Request	Mode	Not Assigned
Status	On Hold - Awaiting Customer/Vendor Response	Level	Not Assigned

Requester Details

Requester Name	Brownson, Brian	Assets	-
Site	Base Site	Category	Purchasing
Group	Business Office	Sub Category	Services
Technician	Michaels, Lauren	Item	Not Assigned
Total Cost	23362.09 \$		
Has your department budgeted for this?	Yes		
Date Needed Completed By:	Mar 25, 2025 01:24 PM		

OIT Business Office Use Only

Fiscal Year	Not Assigned	Budget Amount	Not Assigned
Maintenance	Not Assigned	DIR Contract	Not Assigned
Submitted By:	Not Assigned	Submitted Date	Not Configured
Created Date	Feb 25, 2025 01:23 PM	Responded Time	Not Configured
Due by date	Mar 11, 2025 01:24 PM	Completed Time	Not Configured
Response Due Date	Not Configured		
Emails to Notify	-		

Created By	Brownson, Brian	Department	Information Technology
Template	Purchase Supplies or Services	Service Category	Purchasing
SLA	10 Day Resolution		

Description

Describe what is being purchased?

Akkadian Provisioning Manager for Cisco Voice

Why is this equipment needed?

Akkadian streamlines the provisioning process across the enterprise for voice. Reduce errors, increase security and automate

What Department and/or who will use this item?

IT

Additional Information - URLs or places items can be purchased:

Requester Details

Brownson, Brian

brian.brownson@galvestoncountytx.gov

Employee ID

E100882

Phone

+14097662517

Mobile

-

Job Title

IT Security & Continuity Manager

Site

Base Site

Department

Information Technology

Reporting Manager

Martinez, Chris

Test

-

Assets belonging to the User

Name	Product	Product Type	Asset Type	Product Manufacturer	Warranty Expiry Date
Spare # 81	Nighthawk M6	Air Cards	Asset	Netgear	-
HX813H3	U2722D	Monitor	Component	Dell	Mar 16, 2025
HW813H3	U2722D	Monitor	Component	Dell	Mar 16, 2025
foc2549ya0k	Catalyst 3560-CX	Switch	Asset	Cisco	-
FCH2243GAHB	CP 8851	Desktop Phones	Asset	Cisco	-
4q5b2n3.gc.pri	OptiPlex 5090	Workstation	Asset	Dell Inc.	-
1750NKN816500	DS416	Server	Asset	Synology	-
0F01XWR23083BF	Surface Pro 9	Workstation	Asset	Microsoft	-



6650 W. Sam Houston Pkwy S, Houston, TX 77072

t. (713)881-5300 www.datavox.net



Quote # DVXQ30179-01

Date Apr 4, 2025

Expiration 30 Days

Prepared for:

Galveston County

722 Moody, 2nd Floor
Galveston, TX 77550
USA

Chris Martinez

Email chris.martinez@galvestoncounty
Phone 409-766-2220

Customer ID #

Project #

Ship to Information:

Galveston County

722 Moody, 2nd Floor
Galveston, TX 77550
USA

attn: Chris Martinez

Here is the quote you requested.

DataVox Contact:

Account Manager: Thang Pham

Phone 281-881-7068

Email thangp@datavox.net

Prepared by: Tabatha Morales

Phone 713-580-6928

Email TabathaM@datavox.net

IMPORTANT: PURCHASE ORDER ROUTING INFORMATION

1. You must be a TIPS member to receive the benefits of using the TIPS purchasing contract. To register to become a member go to <https://www.tips-usa.com/texasentities.cfm>
2. Your PO must be payable to DataVox and reference TIPS contract number **230105**
3. You must email your PO and the DataVox quote as a PDF file to **TIPSPO@TIPS-USA.COM**

DO NOT SEND YOUR PO DIRECTLY TO DATAVOX

4. TIPS will process your order within 24 hours. Once approved, the following will happen:
 - 1) An email is sent to you with a link to download an order confirmation letter. This is another form of compliance that TIPS prepares for its members.
 - 2) An email is sent to the DataVox PO contact to download the PO and process the order.

Akkadian APM 3YR Subscription, Annual Billing

Part #	Description	Service	Qty	Unit Price	Ext. Price
3YR Commitment, Annual Billing					
SubscriptionLicenseSKU	Provisioning Manager Subscription License	3YR	1,300	\$9.35	\$12,155.00
APM-HUB-SUB	Akkadian Hub Subscription	3YR	1	\$4,741.46	\$4,741.46
				SubTotal	\$16,896.46
Services - One-Time Cost					
RDS-APM	Remote Deployment Services Akkadian Provisioning Manager		16	\$277.78	\$4,444.48

Part #	Description	Service	Qty	Unit Price	Ext. Price
Recurring Amounts:		SubTotal			\$21,340.94
		Tax			\$0.00
\$16896.46 Billed Annually		Total			\$21,340.94

Purchase Options

- ☐ Terms Purchase (purchase amount \$21,340.94), [plus \$16,896.46 annually]
- ☐ 36 month lease (lease amount \$21,340.94), FMV purchase option, 36 monthly payments of \$678.90 (financing options are available with supporting credit)

Purchase Notes

- ☒ A 15% restocking fee will be applied to all returned equipment. Custom built designs and configurations may not be returnable. Software licensing is not returnable.



Pricing Proposal
Quotation #: 26041740
Created On: Apr-04-2025
Valid Until: Apr-30-2025

TX-County of Galveston

Lauren Michaels

Phone: (409) 770-6233

Fax: (409) 765-2665

Email: Lauren.Michaels@co.galveston.tx.us

Inside Account Manager

Teresa Sapichino

290 Davidson Ave

Somerset, NJ 08873

Phone: 732-564-8240

Fax:

Email: Teresa_Sapichino@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Provisioning Manager Subscription License Akkadian Labs - Part#: SubscriptionLicenseSKU Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Note: Software, ESD	1300	\$9.97	\$12,961.00
2 Akkadian Hub Subscription Akkadian Labs - Part#: APM-HUB-SUB Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Note: Software, ESD	1	\$5,116.45	\$5,116.45
3 Remote Deployment Services Akkadian Provisioning Manager Akkadian Labs - Part#: RDS-APM Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Note: Software, ESD	16	\$281.72	\$4,507.52
Total			\$22,584.97

Additional Comments

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

Galveston County, Texas
Tentative Budget
Fiscal Year 2025 Contracts

Object	Pri	Description/Comments	Begin Date	End Date	Vendor	Contract Type	New (Y/N) Contract #	Qty	Unit Cost	Requested Budget	Tentative Budget
1101		Fund	General Fund								
1591 Department: Information Technology											
159100 Division: Information Technology											
5419301	01	Boomi API Maintenance	10/01/2024	09/30/2025	BIDCON	SOFTWARE	N	1	2,500	2,500	2,500
					Bid and Contract Vendor		TBD				
5419301	01	OpenGov Maintenance	10/01/2024	09/30/2025	BIDCON	SOFTWARE	N	1	88,965	88,965	88,965
					Bid and Contract Vendor		TBD				
5419301	01	TechShare	10/01/2024	09/30/2025	BIDCON	SOFTWARE	N	1	30,000	30,000	30,000
					Bid and Contract Vendor		TBD				
5419301	01	Burpsuite (Pentest Software)	10/01/2024	09/30/2025	BIDCON	SOFTWARE	Y	1	450	450	450
					Bid and Contract Vendor		TBD				
5419301	01	Cisco Voice Middleware AD LDAP	10/01/2024	09/30/2025	BIDCON	SOFTWARE	Y	1	22,000	22,000	22,000
					Bid and Contract Vendor		TBD				
5419301	01	OneSolution Maintenance	10/01/2024	09/30/2025	BIDCON	SOFTWARE	N	1	181,200	181,200	181,200
					Bid and Contract Vendor		TBD				
5419301	01	Cognos and Cobal Maintenance	10/01/2024	09/30/2025	BIDCON	SOFTWARE	N	1	26,000	26,000	26,000
					Bid and Contract Vendor		TBD				