



Galveston County Sheriff's Office

Jimmy Fullen, Sheriff

Memorandum

To: Purchasing Agent - Francisco Rodriguez

From: Captain Clayton Pope

Date: July 2, 2026

Subject: Justification for Selection of Dargel Patrol Boat under ITB 26-106

Purpose

The purpose of this memorandum is to document the rationale for selecting the Dargel patrol boat over the Novielli Boat Builders proposal submitted in response to Invitation to Bid (ITB) 26-106 for the purchase of a Marine Patrol Boat.

Background

The patrol boat acquisition is being funded through a grant award with strict performance deadlines. The grant requires the vessel to be purchased, delivered, and placed into service within approximately 60 days with the possibility of an extension. Failure to meet this deadline could jeopardize the current funding, require the County to seek an unrealistic extension that may not be approved, or result in the loss of grant funds.

The bid evaluation considered several factors, including:

- Purchase price
- Delivery schedule
- Warranty coverage
- Vendor experience providing marine patrol vessels to government and law enforcement agencies

Courtesy, Protection, Service

The evaluation summary reflects that the Dargel proposal received a significantly higher overall score than the Novielli proposal.

Evaluation Summary

The Dargel proposal offers several advantages that directly support the operational and fiscal interests of the Galveston County Sheriff's Office.

1. Delivery Schedule

The most significant factor is the delivery commitment.

- Dargel: 60–90 days
- Novielli: Approximately 365 days

Because this acquisition is funded through a time-sensitive grant, Dargel is the only vendor capable of meeting the required delivery timeline. Novielli's proposed delivery schedule exceeds the grant performance period by approximately nine months, making it incompatible with the grant requirements.

2. Cost Effectiveness

The Dargel proposal provides substantial cost savings.

- Dargel: \$131,000
- Novielli: \$203,500

Selecting the Dargel vessel results in a savings of approximately \$72,500 per vessel, allowing the County to maximize the value of the grant funds while acquiring a mission-capable patrol platform.

3. Proven Law Enforcement Experience

The Dargel proposal demonstrates significantly greater experience manufacturing patrol vessels for government and law enforcement agencies.

- Dargel: 23 government/law enforcement vessels delivered within the previous five years
- Novielli: 3 vessels delivered

This history provides greater confidence in the vendor's understanding of public safety requirements, production capability, and post-delivery support.

4. Overall Evaluation Score

Courtesy, Protection, Service

Based on the established evaluation criteria, the proposals received the following scores:

- Dargel: 90 points
- Novielli: 57 points

The Dargel proposal achieved the highest overall evaluation score and represents the best overall value to Galveston County.

Operational Considerations

The Marine Division requires a reliable patrol vessel that can be placed into operational service as quickly as possible to support:

- Routine marine patrol operations
- Homeland security missions
- Search and rescue operations
- Interagency responses
- Special events and maritime security operations throughout Galveston County waterways

Any delay approaching one year would postpone the Sheriff's Office's operational capability and undermine the intended purpose of the grant funding.

Recommendation

Based upon the evaluation criteria, grant performance requirements, pricing, vendor experience, and delivery schedule, it is recommended that Galveston County award ITB 26-106 to Dargel.

This recommendation is supported by the following:

- Highest evaluated proposal (90 points)
- Lowest purchase price
- Delivery within the grant-required 90-day performance period
- Demonstrated experience providing patrol vessels to law enforcement agencies
- Best overall value to Galveston County

Courtesy, Protection, Service

Awarding the contract to Dargel ensures compliance with the grant requirements while providing the Sheriff's Office with a proven marine patrol platform in the most fiscally responsible manner.

Courtesy, Protection, Service

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**GALVESTON COUNTY
SUMMARY SHEET
MARINE PATROL BOAT**

Dargel Boats Inc

	DESCRIPTION	PRICE	RESPONSE
1	Bid price for one complete boat/motor/trailer package	131,000.00	
2	Committed delivery within 60-90 days=20 pts; 91-105 days = 10 pts; 106-120 days=5pts; over 120 days=0 pts.	60-90	
3	Warranty Coverage on Hull	5	
4	Warranty Coverage on Engine	3	
4	Number of Patrol/Marine Vessels delivered to Government or Law Enforcement Entities within last 5 years	23	

Novielli Boat Builders, Inc.

	DESCRIPTION	PRICE	RESPONSE
1	Bid price for one complete boat/motor/trailer package	203,500.00	Each
2	Committed delivery within 60-90 days=20 pts; 91-105 days = 10 pts; 106-120 days=5pts; over 120 days=0 pts.	365	
3	Warranty Coverage on Hull	12	
4	Warranty Coverage on Engine	36	
4	Number of Patrol/Marine Vessels delivered to Government or Law Enforcement Entities within last 5 years	3	