



## THE COUNTY OF GALVESTON

VERONICA VAN HORN  
INTERIM PURCHASING AGENT

COUNTY COURTHOUSE  
722 Moody (21<sup>st</sup> Street)  
Fifth (5<sup>th</sup>) Floor, Purchasing  
GALVESTON, TEXAS 77550  
(409) 770-5371

ERIN S. QUIROGA, MBA, CPPB  
ASST. PURCHASING AGENT

August 29, 2025

Honorable County Judge  
Honorable County Commissioners' Court  
Galveston County Courthouse  
Galveston, Texas 77550

**RE: Consideration of Sole Source Discretionary Exemption – CyberNational, Inc.**

Gentlemen,

It is requested that the Commissioners' Court grant a Discretionary Exemption as referenced in Local Government Code section 262.024 (a)(7)(A), an item that can be obtained from only one source including items for which competition is precluded because of the existence of patents, copyrights, secret processes, or monopolies, to purchase the following:

Bullet Recovery Systems by Cybernational, Inc.

The item is a law enforcement-specific forensic investigative tool (equipment) that is not available on any purchasing cooperative and is a sole source. The purchase will be reimbursed 100% through the Operation Lone Star Grant FY25.

Your consideration in this matter will be greatly appreciated.

Respectfully submitted,

Veronica Van Horn  
Interim Purchasing Agent



Captain Clayton Pope  
Galveston County Sheriff's Office  
Crime Scene Investigation Unit  
601 54<sup>th</sup> Street  
Galveston, TX 77551

August 5, 2025



## RE: Sole Source Vendor Status- Bullet Recovery Systems

CyberNational, Inc. has been selected as a sole source supplier of the BULLET RECOVERY SYSTEMS for several municipalities and government agencies. Selection of our company was based on our provision of several unique safety, construction and convenience features not available on other equipment.

The following are some of the agencies that chose to waive the bidding process:

- *CO Bureau of Investigation*
- *Metropolitan Nashville PD*
- *Jacksonville Sheriff's Office*
- *California Dept. of Justice-Riverside*
- *Ft Myers, FL*
- *State of Minnesota-2 Labs*
- *Hennepin County Sheriff, Minneapolis*
- *Oregon State Police, 2 Labs*
- *Greenville, NC*
- *City of Long Beach, CA*
- *Arkansas State Crime Lab-Little Rock*
- *TBI-Memphis*
- *New Orleans Police Department*
- *Richland County Sheriff, Columbia, Sc*
- *Stockton PD, CA*
- *Georgia Bureau of Investigation, 3 Labs*
- *New Mexico State Crime Lab*
- *Montgomery County Sheriff-Conroe, TX*

The following summarizes the features that to date have been unavailable on other equipment. Many thanks for your interest in our products and services.

### Construction/Performance Comparisons

1. The CyberNational unit has up to 3/8" and 1/4" plate Stainless Steel, a safety margin over those systems providing only 3/16" plate thickness, which is 25% less steel, less strength, less resistance to bowing under shock, less penetration resistance. Additionally, each abutment on our system is welded four times-MIG inside and outside, and TIG inside and outside. This significantly enhances the strength of the vessel and assures long-term leak-proof performance. **No other manufacturer incorporates this detail into their construction process.**
2. CyberNational provides a 167 lb., 11 ga. Stainless Steel, automated lid. Enhancing safety and reducing operator workload. The full-size lid is actuated by two industrial-grade pneumatic cylinders that place 700 pounds of down force on the lid verses a motor-driven device. This ensures the lid stays down and **no test fired projectiles will leave the tank.** The core benefit of this configuration is its ability to repeatedly absorb very high-energy impulse events without damage to the lifting mechanism. This contrasts sharply with the motor-driven devices. Those devices are geared mechanisms whereby lifting, lowering and shock absorption rely upon the engagement of two plastic teeth in each motor.

3. CyberNational custom builds a **Safety Shooting Platform** designed specifically for use with our Bullet Recovery System.
4. CyberNational provides a brass catcher for use when firing semi-automatic weapons. This time-proven device attaches to the shooting port and captures ejected brass, insuring against the loss of valuable evidence.
5. CyberNational's Bullet Recovery System will fully contain water under all firing conditions. CyberNational's system is **proof-tested to 13,000 ft-lbs. (50 BMG)** before leaving our facility. We isolate the utility components of the system on its own platform so there is no damage to the electrical or plumbing. **No other manufacturer incorporates this detail into their construction process.**
6. The CyberNational system provides an integrated HEPA-grade filtration and High-Pressure Blower System, ensuring the examiner is not exposed to lead and particulates, with the added benefit that no alteration to the building ventilation and conditioning systems is required. The added advantage of filtering vs. discharging to outside atmosphere is that no building make-up air is required, and therefore no heating/cooling losses are incurred. The high-pressure blower is rated at 550 CFM @ 4" static pressure.
7. CyberNational provides an integral skimmer to rapidly clear surface scum, also enhancing visibility. All plumbing and piping are constructed of stainless steel.
8. CyberNational's underwater lighting is custom built and comprised of 120 high-intensity Light Emitting Diodes (LED's) that are significantly more shock-resistant and longer-lived. No other tank manufacturer offers this Solid-State LED interior lighting.
9. CyberNational is the **only company** that offers a 5-year vessel warranty and a 2-year parts/labor warranty on the Bullet Recovery System. Others only offer a 1-year all over warranty.

### **Remote Firing Platform with Cart Construction/Performance/Safety Features**

1. This remote cart is capable of adjusting within seconds to any size firearm, from 50 Cal. BMG to pocket Derringer without having to disassemble the firearm or any part of the remote cart.
2. The cart is proof-tested through 50 Cal. (BMG) before leaving the manufacturing facility.
3. The fixture is open down the center of the platform therefore allowing semi-auto weapons to be test fired with full magazine in place.
4. The platform is mounted on a custom designed cart, dimensions based on the set-up for the Bullet Recovery System.

5. The fixture includes drop-in grip extender, which doubles the gripping area for rifle stocks.
6. Simple lever switch actuates a pneumatic cylinder and soft rubber gripper to hold buttstock or handgun grips w/192 lbs force.
7. Best feature is sheer simplicity. **Simple drop-in-place installation.** Hand knobs provided for adjustment. No tools required.

Note: System may be customized to specific requirements.

CyberNational has been manufacturing Ballistic Equipment, Bullet Recovery Systems, since 1994. We have over 450 units in operation throughout our last 28 years. CyberNational is the sole distributor/manufacturer of this Ballistic equipment. We do not use distributors. Our federal ID # is 62-1312769.



Thanks,

*Karen Montgomery*

Karen Montgomery  
Product Manager for Forensic Sales

Mailing Address: CyberNational, Inc.  
P.O. Box 1814, Murfreesboro, TN 37133-1814

## QUOTATION

**Captain Clayton Pope**  
**Galveston County Sheriff's Office**  
**Crime Scene Investigation Unit**  
**601 54<sup>th</sup> Street**  
**Galveston, TX 77551**



**August 5, 2025**



### **Bullet Recovery System - 48" HIGH SYSTEM**

This model has a footprint of 11'5" long by 3' 6" wide. The containment vessel is 96" long, 28" wide and 48" high. A self-contained, modular unit, all-stainless containment vessel constructed of Tank bottom and target end shall be 3/8" Stainless Steel, with all remaining sides a minimum of 1/4" Stainless Steel 1/4" plate **Stainless Steel**, with **every abutment welded 4 times-TIG** inside & outside and MIG inside & outside to assure a **lifetime of leak-free service**.

Includes utility hookup, warranty, start-up, personnel training and a detailed Operating Guide.

### **OPTIONS INCLUDED:**

6" diameter shooting-port	Vacuum Retrieval
Interior HDPE mat	Surface Skimmer
Commercial-grade Water Pump	High-performance Cartridge Filter
Automated Lid Opening System	High Pressure Blower

### **OPTIONS ADDED**

Solid State LED Interior Light	\$760.00
HEPA Air Filtration	\$1,825.00
Brass Catcher	\$325.00
Remote Firing Platform with Portable Cart	\$4,395.00
Safety Shooting Platform – fixed Height	\$3,160.00

Bullet Recovery System Price \$70,460.00

SHIPPING/HANDLING (Galveston, TX) \$2,925.00

**Total System Price.....\$73,385.00 USD**

20% down and 70% on delivery and balance upon installation.

Delivery – 120-150 days after receipt of order - Quote valid 60 days.

You will have to unload the equipment and place it within the facility.

### **Your Responsibility**

You will have to unload the equipment and place it within the facility. Equipment weight is approx. 5000 lbs. To offload equipment from flatbed truck, Forklift or overhead crane with slings.

You will have to stub water, electrical and drain lines for the equipment.

Electrical is Fused/Breaker w/disconnect, 115 VAC, 30 Amps, 60 Hz. Water is 3/4" Brass BALL valve, FPT, with water @ city pressure (30-60 psig). Drain connection is 1 ½ inch.

### **Our Responsibility**

CyberNational will complete the utility hookups and perform the start-up operations. We will provide up to two days training for lab personnel.

### **Performance Warranty**

*CyberNational warrants the performance of its Bullet Recovery System to meet the specifications as provided in our description. CyberNational will make any such changes or modifications required to meet those specifications at no charge to your company. However, if your requirements change after the hardware design has been finalized; there will be a charge to make those changes.*

### **Equipment Warranty**

*CyberNational warrants all equipment it manufactures to be free of manufacturing defects for a period of two years from the date the equipment is placed into service. Bullet Recovery Vessel is warranted against leaks due to manufacturing defects for a period of five years. Major defects, e.g. tank leaks or control or system operational failures, will be repaired on-site. Minor defects, e.g. contactor, pump or compressor will be repaired or replaced at no charge to the customer when returned pre-paid to our facility. CyberNational will repair/replace and return the equipment at our expense.*

*This warranty excludes any equipment damaged through lightning or improper incoming power, floods or other acts of God, physical abuse or improper maintenance.*

*CyberNational's sole responsibility is to repair or, at its option, replace any such failed equipment.*

### **Indemnity**

~~Each party shall defend, indemnify, and hold harmless the other party, its divisions, employees, officers and agents from any and all claims, demands, causes of action, losses, damages, liabilities, costs and/or expenses asserted against or incurred by the indemnified parties, its divisions, employees, officers and agents, arising out of, based upon, occasioned by, or in relation to the performance of this agreement, excepting those arising from grossly negligent acts or the willful misconduct of the indemnified party. This obligation to indemnify shall survive termination or expiration of this Agreement.~~

### **Certification:**

*This CyberNational system will fully contain water under all firing conditions. CyberNational's system is proof-tested to 13,000 ft-lbs. (50 BMG) before leaving our facility. This Bullet Recovery System vessel is fabricated with 3/8" to 1/4" stainless steel thickness on all sides and bottom. This is 25% more steel than the 3/16" stainless steel tanks, more strength, more resistance to bowing under shock, more penetration resistance.*



ORDER GRANTING DISCRETIONARY EXEMPTIONS

On this, the 29<sup>th</sup> day of August 2025, the **Commissioners' Court of Galveston County, Texas**, convened in a specially scheduled meeting with the following members thereof present:

**Mark Henry, County Judge**  
**Darrell A. Apffel, Commissioner, Precinct No. 1**  
**Joe Giusti, Commissioner, Precinct No. 2**  
**Hank Dugie, Commissioner, Precinct No. 3**  
**Robin Armstrong, MD, Commissioner, Precinct No. 4; and**  
**Dwight Sullivan, County Clerk**

when the following proceedings, among others, were had, to-wit:

**WHEREAS**, Section 262.024, Local Government Code, allows a contract for the purchase of items and an exemption from the requirement established by Section 262.023 if the commissioners court, by order, grants the exemption; and

**WHEREAS**, the Commissioners Court of Galveston County, Texas, wishes to authorize a discretionary exemption under Local Government Code Section 262.024 (a)(7)(A) for an item that can be obtained from only one source. CyberNational, Inc. is the sole supplier of Bullet Recovery Systems based on unique safety and construction features not available on other equipment.

**NOW, THEREFORE, IT IS HEREBY ORDERED BY THE COMMISSIONERS' COURT OF GALVESTON COUNTY, TEXAS THAT:**

1. The Commissioners Court of Galveston County, Texas approves and authorizes a discretionary exemption under Local Government Code Section 262.024 (a)(7)(A) for an item that can be obtained from only one source; and
2. A copy of this Order shall be maintained in the Purchasing Department.

**Upon Motion Duly Made and Seconded**, the above **Order** was passed on this 29<sup>th</sup> day of August 2025.

**Attest:**

**County of Galveston, Texas**  
**By:**

\_\_\_\_\_  
**Dwight D. Sullivan, County Clerk**

\_\_\_\_\_  
**Mark A. Henry, County Judge**

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**Darrell A. Apffel, Comm., Pct. #1**

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**Hank Dugie, Comm., Pct. #3**

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**Joe Giusti, Comm., Pct. #2**

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**Robin Armstrong, MD, Comm., Pct. #4**