



THE COUNTY OF GALVESTON

FRANK RODRIGUEZ
PURCHASING AGENT

ASHLEY CLARK
ASST. PURCHASING AGENT

COUNTY COURTHOUSE
722 Moody (21st Street), Fifth (5th) Floor
Galveston, Texas 77550
(409) 770-5371

August 3, 2026

Honorable County Judge
And Commissioners' Court
County Courthouse
Galveston, Texas

RE: RFP 26-104, Tree Trimming & Landscaping Services

Gentlemen,

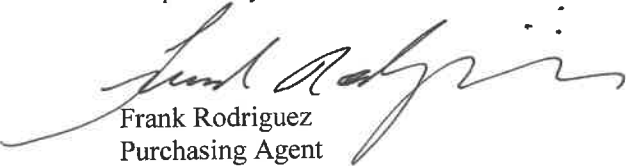
Proposals for RFP 26-104, Tree Trimming & Landscaping Services were publicly opened on June 25, 2026. Seven (7) submittals were received from the following companies:

- | | |
|--|-----------------|
| • BSG Brockman Strategy Group | Round Rock, TX |
| • South Texas Tree Service, LLC | La Vernia, TX |
| • The Urban Foresters, LLC | Stafford, TX |
| • Yellowstone Landscape – Central Inc. | Houston, TX |
| • Smartscaping, LLC | Houston, TX |
| • Raestone Holdings, Ins. Dba The J Team Tree Services | Spring, TX |
| • SM Quality Services, LLC | League City, TX |

Following a thorough evaluation of all proposals by the Evaluation Committee, the Purchasing Department recommends award of RFP 26-104 to **The Urban Foresters, LLC** as the highest-ranked firm meeting all RFP requirements.

Your consideration and approval of this award recommendation is respectfully requested.

Respectfully submitted,


Frank Rodriguez
Purchasing Agent
County of Galveston



COUNTY of GALVESTON
Department of Parks & Cultural Services

4102 Main Street (FM 519) • La Marque, Texas 77568
Phone: (409) 934-8100 • Fax: (409) 621-7986
www.galvestoncountytexas.gov

July 9, 2026

Frank Rodriguez
Purchasing Agent
722 Moody 5th Floor
Galveston, Texas

RE: RFP 26-104

Mr. Rodriguez,

After evaluating all of the submissions for tree trimming & landscaping services the Parks Department is recommending the contract award be given to The Urban Foresters.

Sincerely,

A handwritten signature in black ink, appearing to read "Martha Lee", is written over the word "Sincerely,".

Martha Lee - Director
Parks & Cultural Services

Our Core Purpose: "We provide exceptional life experiences!"



Project Criteria

Criteria	Points	Description
Competence	30 pts	Qualifications, financial stability, and directly related experience
Certified Arborist Certification	10 pts	Valid ISA Certified Arborist certification for the proposing firm
Quality	35 pts	Approach to managing, scheduling, and performing tree trimming operations
References	5 pts	Verified references from comparable projects or contracts
Pricing	20 pts	Cost Competitiveness and value to the County
Total	100 pts	



Scoring Summary

Active Submissions

	Total	Competence	Certified Arborist Certification	Quality	References
Supplier	/ 100 pts	/ 30 pts	/ 10 pts	/ 35 pts	/ 5 pts
The Urban Foresters	90.82 pts	26.67 pts	10 pts	30 pts	5 pts
Yellowstone Landscape - Central, Inc.	86.67 pts	26.67 pts	10 pts	25 pts	5 pts
Smartscaping	79.55 pts	25.67 pts	10 pts	29.33 pts	5 pts
Raestone Holdings, Inc DBA The J Team Tree Service	76.86 pts	26.67 pts	10 pts	30 pts	5 pts
South Texas Tree	72.34 pts	21 pts	10 pts	24 pts	4 pts



	Total	Competence	Certified Arborist Certification	Quality	References
Supplier	/ 100 pts	/ 30 pts	/ 10 pts	/ 35 pts	/ 5 pts
Service					
BSG Brockman Strategy Group, LLC	56.61 pts	23.33 pts	0 pts	28.33 pts	2.667 pts
SM Texas Quality Services LLC	20.13 pts	6.667 pts	0 pts	5 pts	2.333 pts

	Pricing
Supplier	/ 20 pts
The Urban Foresters	19.15 pts (\$30,940.00)
Yellowstone Landscape - Central, Inc.	20 pts (\$29,623.00)



	Pricing
Supplier	/ 20 pts
Smartscaping	9.555 pts (\$62,007.50)
Raestone Holdings, Inc DBA The J Team Tree Service	5.197 pts (\$114,000.00)
South Texas Tree Service	13.34 pts (\$44,400.00)
BSG Brockman Strategy Group, LLC	2.28 pts (\$259,905.00)
SM Texas Quality Services LLC	6.134 pts (\$96,585.00)