

## Fleming, Melissa

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**From:** Michaels, Lauren  
**Sent:** Friday, April 18, 2025 12:31 PM  
**To:** Fleming, Melissa  
**Subject:** FW: Professional Services

Melissa,

Please see the below justification from Brian. Please let me know if you need any additional information.

### Lauren Michaels

Enterprise Business Manager, Galveston County Office of Information Technology

**NOTE TO OUR CUSTOMERS:** To ensure your technology-related needs are being captured, all inquiries and requests should be directed to our IT Service Desk via the web portal, emailing [tickets @galvestoncountytx.gov](mailto:tickets@galvestoncountytx.gov) or calling X2685.

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**From:** Brownson, Brian <[Brian.Brownson@galvestoncountytx.gov](mailto:Brian.Brownson@galvestoncountytx.gov)>  
**Sent:** Thursday, April 17, 2025 2:58 PM  
**To:** Michaels, Lauren <[Lauren.Michaels@galvestoncountytx.gov](mailto:Lauren.Michaels@galvestoncountytx.gov)>  
**Subject:** Re: Professional Services

Any advantage they might have is pricing would easy get chewed up in them try to figure out or software defined data center and voice systems.

Our intention is to upgrade the ndfc controllers and move to fabric segmentation via sgts.

Voice is all about support and the move to Akkadian user provisioning.

If we were going after ise I would absolutely go with Persidio.

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**From:** Michaels, Lauren <[Lauren.Michaels@galvestoncountytx.gov](mailto:Lauren.Michaels@galvestoncountytx.gov)>  
**Sent:** Thursday, April 17, 2025 2:50:46 PM  
**To:** Brownson, Brian <[Brian.Brownson@galvestoncountytx.gov](mailto:Brian.Brownson@galvestoncountytx.gov)>  
**Subject:** Fw: Professional Services

Brian,

Do you have a more in depth reason why we cannot go with Presidio for Professional Services?

Please see the below email.

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**From:** Fleming, Melissa <[Melissa.Fleming@galvestoncountytx.gov](mailto:Melissa.Fleming@galvestoncountytx.gov)>  
**Sent:** Thursday, April 17, 2025 2:18:38 PM

**To:** Michaels, Lauren <[Lauren.Michaels@galvestoncountytx.gov](mailto:Lauren.Michaels@galvestoncountytx.gov)>

**Subject:** RE: Professional Services

Hi Lauren, after speaking with Rufus, more justification is needed to use Datavox over Presidio. Other than convenience and Datavox having knowledge of our data center is there any other reason IT cannot use Presidio?

Sincerely,

**Melissa Fleming**

**Contract Administrator**

Galveston County Purchasing Department

Galveston County Courthouse

722 21st. Street, 5th Floor

Galveston, Texas 77550

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e-mail: [melissa.fleming@galvestoncountytx.gov](mailto:melissa.fleming@galvestoncountytx.gov)



Principles and Practices of Public Procurement

*Accountability, Ethics, Impartiality, Professionalism, Service, Transparency*

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**From:** Michaels, Lauren <[Lauren.Michaels@galvestoncountytx.gov](mailto:Lauren.Michaels@galvestoncountytx.gov)>

**Sent:** Thursday, April 17, 2025 1:37 PM

**To:** Fleming, Melissa <[Melissa.Fleming@galvestoncountytx.gov](mailto:Melissa.Fleming@galvestoncountytx.gov)>

**Subject:** FW: Professional Services

Melissa,

Please see the below justification.

**Lauren Michaels**

Enterprise Business Manager, Galveston County Office of Information Technology

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**From:** Brownson, Brian <[Brian.Brownson@galvestoncountytx.gov](mailto:Brian.Brownson@galvestoncountytx.gov)>

**Sent:** Monday, March 31, 2025 2:50 PM

**To:** Michaels, Lauren <[Lauren.Michaels@galvestoncountytx.gov](mailto:Lauren.Michaels@galvestoncountytx.gov)>

**Subject:** Re: Professional Services

Justification:

Datavox knows how our data center and voice systems were built and it will save a considerable amount of time not using another vendor.

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**From:** Brownson, Brian <[Brian.Brownson@galvestoncountytx.gov](mailto:Brian.Brownson@galvestoncountytx.gov)>  
**Sent:** Monday, March 31, 2025 2:30:02 PM  
**To:** Michaels, Lauren <[Lauren.Michaels@galvestoncountytx.gov](mailto:Lauren.Michaels@galvestoncountytx.gov)>  
**Subject:** Re: Professional Services

Please move forward with datavox. ThankYou!

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**From:** Michaels, Lauren <[Lauren.Michaels@galvestoncountytx.gov](mailto:Lauren.Michaels@galvestoncountytx.gov)>  
**Sent:** Monday, March 31, 2025 2:19:31 PM  
**To:** Brownson, Brian <[Brian.Brownson@galvestoncountytx.gov](mailto:Brian.Brownson@galvestoncountytx.gov)>  
**Subject:** Professional Services

Brian,

Please see the attached Professional Services quotes. Please let me know the vendor you'd like to go with.

Thank you,

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**Lauren Michaels**

Enterprise Business Manager



722 Moody, 2<sup>nd</sup> floor, Galveston, TX 77550

409.770.6233



[Lauren.Michaels@galvestoncountytx.gov](mailto:Lauren.Michaels@galvestoncountytx.gov)



[galvestoncountytx.gov](http://galvestoncountytx.gov)



## OFFICE of INFORMATION TECHNOLOGY

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