



THE COUNTY OF GALVESTON

FRANK RODRIGUEZ
PURCHASING AGENT

ASHLEY CLARK
ASST. PURCHASING AGENT

COUNTY COURTHOUSE
722 Moody (21st Street), Fifth (5th) Floor
Galveston, Texas 77550
(409) 770-5371

July 20, 2026

Honorable County Judge
And Commissioners' Court
County Courthouse
Galveston, Texas

RE: RFP 26-087, HVAC/R Equipment and Sales

Gentlemen,

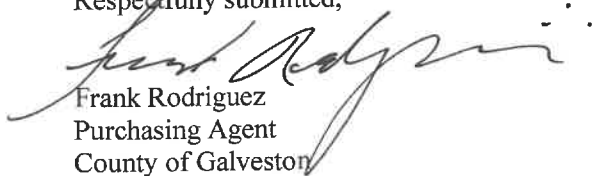
Proposals for RFP 26-087, HVAC/R Equipment and Sales were publicly opened on April 30, 2026. Six (6) submittals were received from the following firms:

- | | |
|---|-----------------|
| • Rabi Haq dba United Pro Constructions, LLC | Sugar Land, TX |
| • Ironside Developments, LLC | Houston, TX |
| • Dream Ranch, LLC | |
| dba Dream Ranch Supply & Procurement Group | Burleson, TX |
| • Air Relief Technologies, Inc. dba Tex Air Filters | Haltom City, TX |
| • Coburn Supply Company, Inc. | Dallas, TX |
| • Kele, Inc. | Memphis, TN |

Following a thorough evaluation of all proposals by the Evaluation Committee, the Purchasing Department recommends award of RFP 26-087 to Coburn Supply Company, Inc. as the highest-ranked firm meeting all RFP requirements.

Your consideration and approval of this award recommendation are respectfully requested.

Respectfully submitted,


Frank Rodriguez
Purchasing Agent
County of Galveston

Dickey, Tammy

From: Garcia, Mark
Sent: Wednesday, July 8, 2026 11:31 AM
To: Dickey, Tammy
Cc: Witmer, Misty
Subject: HVAC/R RFP 26-087

DEPARTMENT OF ENTERPRISE SERVICES

MISTY WITMER, CGCIO *Director/Chief Information Officer*

Chris Martinez, Deputy Chief Information Officer Mark
Garcia, Assistant Facilities Director



DATE: June 2, 2026

TO: Frank Rodriguez, Purchasing Agent

FROM: Mark Garcia Assistant Facilities Director

SUBJECT: RFP26-087 HVAC/R Equipment and Supplies

MEMO:

The review committee for the HVAC/R Equipment & Supplies RFP26-087 carefully rated all responses. The committee members have scored and selected Coburns Supply Co. LLC Company, Inc. as the intended award recipient.

I wish to thank all committee members for dedicating their time and efforts throughout this process.

Thank You

Mark A. Garcia

Assistant Facilities Director

Galveston County

722 Moody – 6th Floor



Project Criteria

Criteria	Points	Description
Product Availability & Vendor Capability	25 pts	
Pricing & Discount Structure	40 pts	
Delivery & Logistics Approach	10 pts	
Product Quality & Manufacturer Offerings	15 pts	
References & Past Performance	10 pts	
Total	100 pts	



Scoring Summary

Active Submissions

	Total	Product Availability & Vendor Capability	Pricing & Discount Structure	Delivery & Logistics Approach	Product Quality & Manufacturer Offerings
Supplier	/ 100 pts	/ 25 pts	/ 40 pts	/ 10 pts	/ 15 pts
Coburn Supply Co. LLC	90.25 pts	23.25 pts	34 pts	10 pts	13 pts
Ironside Developments LLC	71.5 pts	18 pts	27.5 pts	6.75 pts	12.25 pts
United Pro Constructions LLC	50.5 pts	13 pts	20.25 pts	2.75 pts	8 pts
Dream Ranch Office Supplies	27.75 pts	3.25 pts	12.75 pts	3.25 pts	5 pts



	Total	Product Availability & Vendor Capability	Pricing & Discount Structure	Delivery & Logistics Approach	Product Quality & Manufacturer Offerings
Supplier	/ 100 pts	/ 25 pts	/ 40 pts	/ 10 pts	/ 15 pts
Kele, Inc	24.5 pts	5 pts	7.25 pts	3.25 pts	4.5 pts
Tex Air Filters Houston	21 pts	4.25 pts	4.25 pts	3.25 pts	5.25 pts

	References & Past Performance
Supplier	/ 10 pts
Coburn Supply Co. LLC	10 pts
Ironside Developments LLC	7 pts
United Pro Constructions LLC	6.5 pts



	References & Past Performance
Supplier	/ 10 pts
Dream Ranch Office Supplies	3.5 pts
Kele, Inc	4.5 pts
Tex Air Filters Houston	4 pts