

THE COUNTY OF GALVESTON

RUFUS G. CROWDER, CPPO CPPB PURCHASING AGENT

COUNTY COURTHOUSE

722 Moody (21st Street) Fifth (5th) Floor, Purchasing GALVESTON, TEXAS 77550 (409) 770-5371 ERIN S. QUIROGA, MBA, CPPB ASST. PURCHASING AGENT

May 23, 2025

Honorable County Judge And Commissioners' Court County Courthouse Galveston, Texas

RE: RFP #25-046, Weed and Brush Control Chemicals
Contract #219148

Gentlemen,

On May 8, 2025, submittals were opened for RFP 25-046, Weed and Brush Control Chemicals. Four (4) submittals were received from the following companies:

Orion Solutions, LLC

• Rentokil North America, Inc., dba Target Specialty Products

• Nutrien Ag Solutions, Inc.

ES OPCO USA, LLC dba Veseris

Rocky Mount, VA Reading, PA Loveland, CO Austin, TX

After a thorough review of the submittal by the Evaluation Committee, Orion Solutions, LLC was deemed to have submitted a satisfactory proposal and is recommended for award.

Your consideration in this matter will be greatly appreciated.

Respectfully submitted,

Rufus G. Crowder, CPPO CPPB

Purchasing Agent County of Galveston



The County of Galveston

Road and Bridge Department
Seawall Maintenance Department
Bolivar Peninsula Beach Maintenance
Fleet Service Department
Lee Crowder, Road Administrator Office 281-534-4152

May 23,2025

Rufus Crowder, CPPO, CPPB Galveston County Purchasing Agent 722 Moody, 5th Floor. Galveston, Texas 77550

RE: Evaluation Committee Results- RFP #25-046, Weed & Brush Control Chemicals

Dear Mr. Crowder,

On May 20,2025, the evaluation committee met, reviewed, and evaluated proposals submitted in RFP #25-046, entitled "Weed and Brush Control Chemicals."

Upon evaluation of the proposals submitted to the Galveston County Purchasing Agent in RFP #25-046, the Evaluation Committee found the following company to have the best proposal and recommends the award of a contract to:

Orion Solutions, LLC

The Company's services meets all the department's needs.

Respectfully, R. Rus Crawler

R. Lee Crowder, Road Administrator

Galveston County - Purchasing Department Proposal Tabulation Worksheet

Weed And Brush Control Chemicals - RFP #25-046 - Opened Thursday, May 8, 2025; 2:00 P.M.

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Galveston County - Purchasing Department Proposal Tabulation Worksheet

Weed And Brush Control Chemicals - RFP #25-046 - Opened Thursday, May 8, 2025; 2:00 P.M.

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Galveston County - Purchasing Department Proposal Tabulation Worksheet

Weed And Brush Control Chemicals - RFP #25-046 - Opened Thursday, May 8, 2025; 2:00 P.M.

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SPECIAL PROVISIONS

REQUEST FOR PROPOSAL WEED AND BRUSH CONTROL CHEMICALS GALVESTON COUNTY, TEXAS

TABLE OF CONTENTS

	E OF CONTENTS	1
TABL	E OF CONTENTS	··· ·
A.	PURPOSE	2
В.	EXCEPTIONS	2
C.	PROCUREMENT TIMELINE	
D.	SUBMISSION INSTRUCTIONS:	
E.	PROPOSAL SURETY	4
F.	PERFORMANCE AND PAYMENT BONDS	4
G.	BEST AND FINAL OFFERS (BAFO)	4
H.	DAVIS-BACON WAGE RATES	4
I.	PERSONNEL TO CONTACT	
J.	PROGRAM ADMINISTRATION & CONTRACT MANAGEMENT	5
K.	REQUIREMENTS OF REQUEST FOR PROPOSAL	5
L.	INSURANCE	5
M.	NAME BRANDS	
N.	INVOICES:	
Ο.	AWARD PRICE	
	NIMUM MANDATORY REQUIREMENTS	7
Q.	PURCHASE ORDERS	7
Q. R.	EVALUATION AND SELECTION PROCESS	
	REQUIRED DOCUMENTS CHECKLIST	
S	KEUUIKED DOCUMENTO CHECNEDT	

SPECIAL PROVISIONS

REQUEST FOR PROPOSAL WEED AND BRUSH CONTROL CHEMICALS GALVESTON COUNTY, TEXAS

The General Provisions and the Special Provisions of this Request for Proposal and the Exhibits attached hereto are made a part of this agreement between the Parties. In the event of a conflict between the General Provisions and the Special Provisions, the terms of the Special Provisions shall control.

****The Galveston County Purchasing Department utilizes Bonfire Interactive to distribute and receive bids and proposals in an electronic format via an online portal. Potential Bidders must register through the online portal to participate electronically.

"Walk-in" or "mailed-in" proposal submittals are still allowed, however, <u>Bidders are strongly encouraged to submit their proposals online via Galveston County's e-Procurement Portal located at https://galvestoncountytx.bonfirehub.com/. Please see Item D, SUBMISSION INSTRUCTIONS, for further details.</u>

A. PURPOSE

Galveston County is seeking a vendor to supply commercial grade Weed & Brush Control Chemicals for Galveston County departmental use.

Respondents must, at a minimum, be authorized and possess a level of technical product knowledge to professionally advise, train, and provide authorized Galveston County personnel of the proper application processes to control the selected target species at the minimum usage rates. Evidence of applicable licenses and/or technical expertise should be included with proposal submittals.

Proposed products must be labeled for ground application and material safety data sheets (MSDS) sheets must be provided for each container by the successful proposer.

Any references to name brands are meant to describe the level and type of products the County expects to purchase and for bidding purposes only. Any exceptions to the requested products should be placed on separate sheets of paper and included with proposal submittals.

Galveston County is tax-exempt and therefore <u>taxes and license fees should not be added to the proposal prices</u>. Galveston County reserves the right to order more or less of a product. No minimum or maximum orders are guaranteed.

B. EXCEPTIONS

Any exceptions to these solicitation conditions should be listed on a separate sheet of paper, attached to respondent's submittal, and submitted with response at the specified date and time of the solicitation opening.

C. PROCUREMENT TIMELINE

A timeline for this solicitation and initial process is included below. Galveston County reserves the right to change these dates and will notify Respondents of any changes:

Advertise Solicitation (first date of publication)
Advertise Solicitation (second date of publication)
Deadline for Questions & Inquiries
Submission Deadline / RFP Opening

Wednesday, April 9, 2025 Wednesday, April 16, 2025 Wednesday, April 23, 2025, by 5:00 PM CST Thursday, May 08, 2025, at 2:00 PM CST

Submission Deadline / RFP Opening: 5/08/2025

Time: 2:00 PM CST

SPECIAL PROVISIONS

REQUEST FOR PROPOSAL WEED AND BRUSH CONTROL CHEMICALS GALVESTON COUNTY, TEXAS

Interested parties may attend the Thursday, May 08, 2025, 2:00 PM CST. bid opening virtually by using the following link:

https://galvestoncountytx.webex.com/galvestoncountytx/j.php?MTID=m3d9147866e4ff4ebe44f16a56f208e31

Join by meeting number

Meeting number (access code): 2496 527 4759

Meeting password: 25-046 (250046 when dialing from a video system)

Tap to join from a mobile device (attendees only) +1-415-655-0001,,24965274759## US Toll

Join by phone +1-415-655-0001 US Toll Global call-in numbers

Join from a video system or application Dial 24965274759@galvestoncountytx.webex.com

You can also dial 173.243.2.68 and enter your meeting number.

D. SUBMISSION INSTRUCTIONS:

Galveston County Purchasing Department utilizes Bonfire Interactive to distribute and receive bids and proposals in an electronic format via an online portal. Potential Bidders must register through the online portal to participate electronically. "Walk-in" or "mailed-in" (see instructions below) proposal submittals are still allowed, however, Bidders are strongly encouraged to submit their proposals online via Galveston County's e-Procurement Portal located at https://galvestoncountytx.bonfirehub.com/

Registration is currently open and free to the public. Once registered, suppliers will receive automatic email notifications of project opportunities based on the NIGP commodity codes selected by the vendor. Potential Bidders should visit the link below and click on the New Vendor Registration tab to register your business: https://vendorsupport.gobonfire.com/hc/en-us/articles/15646869029783-Vendor-Registration

There is no cost to register as a vendor.

INSTRUCTIONS FOR "WALK-IN" SUBMITTALS ONLY

One (1) unbound original proposal, three (3) proposal copies, must be submitted no later than 2:00 PM CST, on Thursday, May 08, 2025:

Rufus G. Crowder, CPPO CPPB
Purchasing Agent
County of Galveston
722 Moody Avenue (21st Street), Fifth (5th) Floor
Galveston, TX 77550

The timestamp clock located in the Purchasing Agent's office shall serve as the official time-keeping piece for this solicitation process. Any proposals received after 2:00 PM CST on the specified date will be returned unopened.

Proposal Specifications can be obtained at the office of the Galveston County Purchasing Agent, located in the Galveston County Courthouse, 722 Moody, (21st Street), Floor 5, Purchasing, Galveston, Texas 77550, or by visiting the Galveston County website @ https://www.galvestoncountytx.gov/county-offices/purchasing

SPECIAL PROVISIONS

REQUEST FOR PROPOSAL WEED AND BRUSH CONTROL CHEMICALS GALVESTON COUNTY, TEXAS

E. PROPOSAL SURETY

A surety/bond is not a requirement of this solicitation.

F. PERFORMANCE AND PAYMENT BONDS

Performance and Payment Bonds are not requirements of this solicitation.

G. BEST AND FINAL OFFERS (BAFO)

The Best and Final Offer process is applicable to this solicitation.

H. DAVIS-BACON WAGE RATES

Davis-Bacon Wage Rates are not requirements for this solicitation.

I. PERSONNEL TO CONTACT

Respondents desiring an explanation or interpretation relative to this solicitation must request it in writing. Oral explanations or instructions will not be binding. Any information given to a Respondent, which in the opinion of the County affects all Respondents or would be prejudicial to other Respondents if not communicated, shall be furnished to all Respondents as an addendum to the solicitation. Respondents **must** direct all inquiries to the following:

Rufus G. Crowder, CPPO CPPB
Purchasing Agent
722 21st Street (Moody)
Galveston, Texas 77550

e-mail: purchasing.bids@co.galveston.tx.us

Respondents must e-mail their requests (with the subject line "Weed and Brush Control Chemicals – RFP #25-046-Questions") for additional information and/or clarification to the address listed above. The request must include the Responder's name and the solicitation number and title.

Any request for additional information or clarification must be received in writing no later than ten (10) calendar days prior to the solicitation due date. Late requests or those not delivered to the proper address may not receive a reply. Respondents shall not attempt to contact the County by any other means. The Purchasing Agent shall post the answers on the County website from the procurement web page and via addendum.

The County will issue responses to inquiries and any other corrections or amendments, it deems necessary, in the form of a written addendum, issued prior to the solicitation Submission Deadline / Solicitation Opening date. The County, at its sole discretion, may not issue a response to an RFI submittal. Respondents should not rely on any oral or written representations, statements, or explanations, other than those made in this solicitation or in any written addendum to this solicitation. Where there appears to be conflict between the solicitation and any issued addenda, the last addendum issued will prevail.

Addenda will be posted and made available on the County's procurement web page. It is the Responder's sole responsibility to ensure receipt of all addenda prior to submitting its response. All Respondents should check the County's procurement web page for all addenda prior to submitting a response.

The County's procurement web page is located at http://www.galvestoncountytx.gov/county-offices/purchasing

SPECIAL PROVISIONS

REQUEST FOR PROPOSAL WEED AND BRUSH CONTROL CHEMICALS GALVESTON COUNTY, TEXAS

The Respondent must acknowledge the receipt of all addenda on the forms provided. In the event a Responder fails to acknowledge receipt of such addenda, the County may, at its sole discretion, determine that such failure to acknowledge any or all addenda does not materially affect the solicitation and waive the acknowledgment of one or more addenda.

Respondents who submit inquiries *after* the deadline date for receipt of questions indicated on the Procurement Timeline, risk that its response in the procurement will not be responsive or competitive because the County is not able to respond before the solicitation receipt date or insufficient time for the Responder to prepare a responsive or competitive submittal.

All questions and responses as posted on the County website pertaining to this solicitation are considered an addendum to, and part of, this solicitation. Each Responder shall be responsible to monitor the County website for new or revised solicitation information. The County shall not be bound by any verbal information, nor shall it be bound by any written information that is not either contained within the solicitation or formally issued as an addendum by the Purchasing Agent.

J. PROGRAM ADMINISTRATION & CONTRACT MANAGEMENT

The Program Administrator/Contract Manager that will manage the work to be performed under the resultant contract for the purpose of this solicitation is:

Lee Crowder
Road & Bridge Administrator
5115 Highway 3
Dickinson, TX 77539

The Galveston County Commissioners' Court, and/or authorized designees will be responsible for negotiating with the successful Vendor the scope of work, the standards of performance, the specific technology provided, and the support services required for the proposed projects. All contractual amendments will be processed in accordance with Galveston County Purchasing Policies. Amendments will also be brought to Galveston County Commissioners Court for approval as deemed necessary. The approval process serves to ensure the project technology and/or service is within the scope of the resultant contract that pricing meets the agreed-upon pricing methodology as specified in the contract, and that funds are available.

K. REQUIREMENTS OF REQUEST FOR PROPOSAL

Respondent shall provide one (1) original and three (3) hard copies of its response to the Purchasing Agent on or before the submission deadline specified herein. Font size is limited to no smaller than font size 11, except that organizational charts, other graphics, and footers may be as small as font size 9.

L. INSURANCE

Responder must submit, with its response, a current certificate of insurance evidencing coverage in the amounts specified below or greater. In lieu of submitting a certificate of insurance, Respondents may submit a notarized statement from an insurance company authorized to conduct business in the State of Texas guaranteeing that Respondent has such insurance. Provided, however, that successful Respondent(s) shall be required to provide a current certificate of insurance to the Galveston County Purchasing Agent's Office before Respondent commences any work hereunder. Insurance shall be placed with insurers having an A.M. Best's rating of no less than A. Such insurance must be issued by a casualty company authorized to do business in the State of Texas and in standard form approved by the Board of Insurance Commissioners of the State of Texas, with coverage provisions ensuring the public from loss or damage that may arise to any person or property by reason of services rendered by Contractor.

SPECIAL PROVISIONS

REQUEST FOR PROPOSAL WEED AND BRUSH CONTROL CHEMICALS GALVESTON COUNTY, TEXAS

Galveston County shall be listed as an additional insured on each policy and all certificates of insurance and Contractor shall provide Galveston County with no less than thirty (30) calendar days prior notice of any changes to the policy during the contractual period.

Certificates of Insurance, fully executed by a licensed representative of the insurance company written or countersigned by an authorized Texas state agency, shall be filed with the County Purchasing Agent within ten (10) calendar days of the execution of this Agreement as written proof of such insurance and further provided that Contractor shall not commence work under this Agreement until Contractor has obtained all insurance required herein, provided written proof as required herein, and received written notice to proceed issued from the County Purchasing Agent. Failure to provide such evidence of insurance within the ten (10) calendar day period shall constitute an event of default.

Workers' Compensation Insurance. Respondent shall carry in full force Workers' Compensation Insurance Policy(ies), if there is more than one employee, for all its employees, including but not limited to full-time, part-time, and emergency employees employed by the Contractor.

Commercial General Liability. Respondent shall carry in full force commercial general liability insurance with a limit of not less than \$1,000,000 each occurrence and \$2,000,000 in the aggregate. The Policy shall, minimally, cover liability for bodily injury, personal injury, and property damage.

Business Automobile Liability. Respondent shall carry in full force business automobile liability coverage with a combined bodily injury/property damage limit of not less than \$1,000,000 each accident. The policy shall cover liability arising from the operation of licensed vehicles by policyholder.

Subrogation Waiver. Contractor and Contractor's insurance carrier shall waive any and all rights to subrogation against Galveston County regarding any suit or claim arising out of personal injury or property damage resulting from Contractor's performance under this Agreement.

M. NAME BRANDS

The mention of name brands is intended to be restrictive.

N. INVOICES:

Invoices must be itemized indicating all materials and supplies used. Invoices must be submitted to:

Galveston County Auditor's Office Attn: Accounts Payable P.O. Box 1418 Galveston, Texas 77553

Failure to submit invoices to the above address or failure to include the Purchase Order Number will result in delay in payment.

Contractor must accept purchase order numbers for specified supplies, equipment, and/or services. Contractor shall not perform any work or release any supplies and/or equipment to any authorized representative of the County of Galveston unless a valid purchase order number issued by the office of the Galveston County Purchasing Agent accompanies the order or if vendor can comply with the provision as stated in the General Provisions, page 3, item 11, Procurement Card Program.

Payment for any items issued without prior receipt of a valid purchase order number may become the sole responsibility of the successful contractor.

SPECIAL PROVISIONS

REQUEST FOR PROPOSAL WEED AND BRUSH CONTROL CHEMICALS GALVESTON COUNTY, TEXAS

O. AWARD PRICE

Award prices shall include all royalties and costs arising from patents, trademarks, and copyrights in any way involved in the work. Whenever the Awardee is required or desires to use any design, device, material, or process covered by letters of patent or copyright, the Awardee shall indemnify and save harmless the County, its officers, agents, and employees from any and all claims for infringement by reason of the use of any such patented design, tool, material, equipment, or process, to be performed under the contract, and shall indemnify the County its officers, agents, and employees for any costs, expenses, and damages which may be incurred by reason of any infringement at any time during the prosecution or after the completion of the work.

P. MINIMUM MANDATORY REQUIREMENTS

- Assist spray crew personnel and supervisors with rates, mixing procedure, compatibility of chemicals, and proper chemical applications methods of purchased chemicals;
- Conduct employee training sessions on products and general product safety a minimum of four (4) times per year if requested.
- Respond to inquiries regarding products within two (2) working days.
- Provide electric pumps and couplers for totes and premix purchases
- Provide Dump & Go blended 2.5 gallon & 1-gallon herbicide containers as part of a low risk closed chemical Dump & Go transfer system and in-tank pour, rinse, and puncture system for mixing and loading IVM herbicides which provides a cost-effective solution that minimizes both employee and environmental risks during mixing and loading
- Dedicated warehouse location within 60 miles of Galveston County.
- The successful proposer for each product must supply two (2) copies of the product label and the MSDS to the County within seventy-two (72) hours of being notified of the proposal award.
- Products provided shall be according to exact specifications.
- If products are sold by the case, state the quantity per case.
- If products are sold in minimum quantity lots, state the minimum quantity sold.
- List prices for individual units and by the case or drum.
- Provide record keeping and spray tracking utilizing VM Optix.
- Offer disposal or recycling of the used containers. The disposal or recycling of the pesticide containers are regulated by the product label and law;
- Offer larger volume containers, thereby reducing the number of shipments and utilizing the return container services.
- Respondent must be licensed to sell, distribute, and advise on product usage as required by any and all
 applicable Federal and State of Texas laws regarding weed and brush control chemical purchases,
- application, storage, and distribution.

O. PURCHASE ORDERS

Vendor must accept purchase order numbers for specified materials, supplies, and services. Vendor shall not perform any work or release any supplies and/or materials to any authorized representative of the County of Galveston unless a valid purchase order number issued by the office of the Galveston County Purchasing Agent accompanies the order or if the vendor can comply with the provision as stated in the General Provisions, page 3, item 12, Procurement Card Program. Payment for any items issued without prior receipt of a valid purchase order number may become the sole responsibility of the successful vendor.

A purchase order(s) shall be generated by Galveston County to the successful proposer for all orders placed. The purchase order MUST appear on all itemized invoices and packing slips. Galveston County will not be held responsible for any orders placed/delivered without a valid current purchase order number unless an alternative method of payment is approved by the Galveston County Purchasing Agent.

SPECIAL PROVISIONS

REQUEST FOR PROPOSAL WEED AND BRUSH CONTROL CHEMICALS GALVESTON COUNTY, TEXAS

Packing slips or other suitable shipping documents shall accompany each shipment and shall show:

- Name and address of successful proposer
- Name and address of receiving department and/or delivery location
- Galveston County Purchase Order number
- Descriptive information as to the items delivered, quantity, number or containers, etc.

R. EVALUATION AND SELECTION PROCESS

An evaluation committee shall review and evaluate the responses timely submitted to the County Purchasing Agent resulting from this solicitation effort. Responses shall be reviewed by the evaluation committee and shall be evaluated in accordance with the evaluation criteria listed herein. The evaluation committee will determine which responses are qualified based on the criteria listed below. The evaluation committee shall evaluate and score each response. The points from each scoring category will be comprised of the following:

The selection process will be based on the responses to this Request for Proposal and possibly any interviews required to verify the ability of the proposer to provide the requested services:

- COST 30%
 - The proposer shall provide pricing information relative to providing the services outlined.
- CORPORATE EXPERIENCE and QUALIFICATIONS 25%

The proposer shall provide information describing the corporate make-up and experience of the company to provide the requested services.

- REFERENCES 5%
 - Firms must provide at least three references of similar engagements with other local government entities.
- ABILITY TO PERFORM 40%
 - Ability of vendor to provide the services as requested herein.

End of Special Provisions

SPECIAL PROVISIONS

REQUEST FOR PROPOSAL WEED AND BRUSH CONTROL CHEMICALS GALVESTON COUNTY, TEXAS

S. REQUIRED DOCUMENTS CHECKLIST

By signing here, the firm does hereby attest that it has fully read the instructions, conditions, and general and special provisions and understands them. Proposer shall return this checklist with completed submittal.

and understands them. Proposer shall retu	in this enceanse with complete				
THE COMPANY OF:					
ADDRESS:					_
FEIN (TAX ID):					_
The following documents shall be returned be ample cause for rejection of qualificate ensure that Respondent has received all a	ion submittal as non-responsiv	ith solicitation subne. It is the responsil	nittals. F pility of t	Failure to the Prop	o do so may oser to
Items:		Confi	med (X)):	
1. Required Documents Checklist (this p	age)				
2. Addenda Acknowledgement (if any)		#1	#2	#3	#4
3. One (1) original, three (3) copies of su	bmittal				
4. ATTACHMENT A - Vendor Qualific	ation Packet				
5. ATTACHMENT B - Certification Reg	g. Debarment, Suspension, and	Other Ineligibility			
6. ATTACHMENT C - Certification Re	garding Lobbying Form				
7. ATTACHMENT D - Non-Collusion A	ffidavit				
8. ATTACHMENT E - Prohibition on C	ontracts with Companies Boyc	otting Israel			
9. ATTACHMENT F - Prohibition on C	ontracts with Certain Compan	ies			
8. ATTACHMENT G - Information for	Notice				
10. ATTACHMENT H - References					
11. Line Item Sheet					
11. Contract					
Person to contact regarding this qualification	on:				
Title:	Phone:	Fax:			
E-mail address:					
Name of person authorized to bind the Firm	n:				
Signature:		Date:_			
Title:	Phone:	Fax:			
E-mail address:					