

County of Galveston

Contact: Chris Martinez
Title: Deputy Director

Phone: 409-766-2216
Email: Chris.martinez@galveston

I am pleased to present Comcast Business's proposal for an Enterprise EDI/ENS solution to the County of Galveston, under State of Texas Contract DIR-TELE-CTSA-010.

Service	Address	Current Network	Current Billing	New Network	New Billing	Install
EDI	555 W WALKER ST, LEAGUE CITY, TX	1000Mbps	\$4000.00	5000Mbps	\$2,250.36	
ENS	6815 2ND ST, Hitchcock, TX	1000Mbps	\$575.00	1000Mbps	\$577.92	
ENS	555 W WALKER ST, LEAGUE CITY, TX	1000Mbps	\$575.00	1000Mbps	\$577.92	
ENS	4833 10TH ST, BACLIF, TX	10Mbps	215.50	10Mbps	\$170.13	
ENS	601 54TH ST, Galveston, TX	1000Mbps	\$1,100.00	1000Mbps	\$577.92	
ENS	26199 TERMINISAN LUIS PASS ROAD, GALVESTON, TX	10Mbps	215.50	10Mbps	\$170.13	
ENS	4500 10th St, 4500 10th St, BACLIF, TX	1000Mbps	\$575.00	1000Mbps	\$577.92	
ENS	823 GRAND AVE, BACLIF, TX	1000Mbps	\$575.00	1000Mbps	\$577.92	
ENS	9300 EMMETT F LOWRY EXPY, OFC, TEXAS CITY, TX	1000Mbps	\$575.00	1000Mbps	\$577.92	
ENS	2516 TEXAS AVE, TEXAS CITY, TX	1000Mbps	\$575.00	1000Mbps	\$577.92	
ENS	203 VAUTHIER ST, LA MARQUE, TX	1000Mbps	\$575.00	1000Mbps	\$577.92	
ENS	2714 STATE HWY 3, FL 1ST, DICKINSON, TX	1000Mbps	\$575.00	1000Mbps	\$577.92	
ENS	131 PECAN DR, LEAGUE CITY, TX	1000Mbps	\$575.00	1000Mbps	\$577.92	
ENS	174 CALDER DR, LEAGUE CITY, TX	1000Mbps	\$575.00	1000Mbps	\$577.92	
ENS	4102 MAIN ST, LA MARQUE, TX	1000Mbps	\$575.00	1000Mbps	\$577.92	
ENS	6101 ATTWATER AVE, DICKINSON, TX	1000Mbps	\$575.00	1000Mbps	\$577.92	
ENS	11730 HIGHWAY 6, SANTA FE, TX	1000Mbps	\$575.00	1000Mbps	\$577.92	
ENS	807 HIGHWAY 3 N, LEAGUE CITY, TX	1000Mbps	\$575.00	1000Mbps	\$577.92	
ENS	1353 FM 646 RD W-County of Galveston	1000Mbps	\$2,800.00	1000Mbps	\$577.92	
ENS	601 54th st, 601 54TH ST	1000Mbps	\$2,800.00	2000Mbps	\$778.40	
ENS	555 W WALKER Street, LEAGUE CITY, TX	1000Mbps	\$2,800.00	1000Mbps	\$2,671.20	
ENS	1205 Oak St, 1205 Oak St, La Marque, TX	1000Mbps	\$575.00	1000Mbps	\$577.92	
ENS	722 21ST ST, FL 2, GALVESTON, TX	1000Mbps	\$2,800.00	2000Mbps	\$778.40	
ENS	5115 HIGHWAY 3, DICKINSON, TX	30Mbps	\$375.00	30Mbps	\$310.69	
ENS	10000 EMMETT F LOWRY EXPY	1000Mbps	\$575.00	1000Mbps	\$577.92	
ENS	12031 NORTH FWY, Houston, TX	1000Mbps	\$2335.20	1000Mbps	2,671.20	
	Total Monthly Recurring Cost		\$28,641.20		\$20,203.07	

Based on a 36-Month Term:

- No signature is required under the State Contract. Approval via email will authorize issuance of an Electronic Purchasing Order (EPO).
- Existing IP addresses will remain in place.
- No Early Termination Fees (ETF).
- DIR billing from State of Texas (SoTx).
- Proposal includes 12% administrative fee.

We appreciate the opportunity for Comcast Business to provide you with network services. If you have any questions, please feel free to contact me.

Ken Orlaska
Comcast Business, Public Sector
346-297-3604
Kenneth_orlaska@comcast.com