



Information Technology Department

5WH-

CAR Form Description:

What:

Who:

Where:

When:

Why:

Additional Information:

<u>Item/Description</u>	<u>Qty</u>	<u>Units</u>	<u>Total</u>
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Total \$

Maintenance: Software Hardware FY: Renewal: Budget Amount:

DIR Contract Yes DIR-CPO-4439 No

Charge to account:

Submitted by:

Date:

2025 Paragon Renewal

Requested by Fuentes, Shanna on Mar 4, 2025 03:21 PM | Approval Status : Not Configured

Request Details

Request Type	Service Request	Mode	Web Form
Status	Open	Level	Not Assigned

Requester Details

Requester Name	Fuentes, Shanna	Assets	-
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Site	Base Site	Category	Purchasing
Group	Business Office	Sub Category	Supplies
Technician	Michaels, Lauren	Item	Not Assigned
Total Cost	21281.2 \$		

Has your department budgeted for this? Yes

Date Needed Completed By: Mar 31, 2025 03:20 PM

OIT Business Office Use Only

Fiscal Year	Not Assigned	Budget Amount	Not Assigned
Maintenance	Not Assigned	DIR Contract	Yes
Submitted By:	Not Assigned	Submitted Date	Not Configured

Created Date	Mar 4, 2025 03:21 PM	Responded Time	Not Configured
Due by date	Mar 18, 2025 03:21 PM	Completed Time	Not Configured
Response Due Date	Not Configured		

Emails to Notify -

Created By	Fuentes, Shanna	Department	Information Technology
Template	Purchase Supplies or Services	Service Category	Purchasing
SLA	10 Day Resolution		

Description

Describe what is being purchased?

2025 Paragon Renewal Dispatcher Suite annual maintenance & support annual renewal for one (1) year. Expires March 31, 2026

Why is this equipment needed?

County of Galveston currently uses Dispatcher Paragon suite of products to manage print in the environment and scanning workflows at the court level.

What Department and/or who will use this item?

County-wide

Additional Information - URLs or places items can be purchased: attached quote from KM

- Notes: 1. STATE OF TX DIR Contract Number – DIR-CPO-4439
- 2. 120 Dispatcher Paragon Active Inputs
- 3. 120 Dispatcher Phoenix Active Inputs
- 4. No professional services are included in this quote

Requester Details



Fuentes, Shanna

shanna.fuentes@galvestoncountytx.gov

Employee ID	E101227
Phone	+14097662348
Mobile	-
Job Title	IT Service Desk Manager
Site	Base Site
Department	Information Technology
Reporting Manager	Martinez, Chris
Test	-

Assets belonging to the User

Name	Product	Product Type	Asset Type	Product Manufacturer	Warranty Expiry Date
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No assets found in this view



KONICA MINOLTA

**RETHINK
WHAT'S POSSIBLE**



PROPOSAL FOR:
Galveston County

PRESENTED BY:
Neil Hall
Services & Solutions Sales Executive - SSE
Konica Minolta Business Solutions U.S.A., Inc.





KONICA MINOLTA

February 24, 2025

Galveston County Information Technology
722 Moody, 2nd Floor,
Galveston, TX 77550

Dear Misty Witmer:

Today's highly mobile, flexible and dynamic workforce requires technologies and solutions that seamlessly blend physical and virtual work environments. In a time of shrinking budgets, rising costs and increasing expectations, local governments are looking for new and innovative ways to increase productivity, streamline processes and serve the public with greater speed, accuracy and efficiency. As a trusted provider to the public sector, for more than 40 years, thousands of small, medium and large government clients rely on Konica Minolta's suite of technology services to deliver critical solutions to their increasingly complex needs.

Understanding that your decisions have enormous impact we have developed a number of solutions exclusively geared toward helping those who work in the government sector and are committed to helping you give shape to ideas that will ultimately help the people you serve.

Thank you for considering Konica Minolta. We look forward to demonstrating our commitment to you and are confident that our offering will meet your expectations and deliver increased value and efficiencies.

Sincerely,

Neil Hall
Services & Solutions Sales Executive
nhall@kmb.konicaminolta.us
832-217-5569



KONICA MINOLTA

Creating New Value

Federal and local/state government clients across the United States, rely on us to provide the most comprehensive range of cost-cutting, eco-friendly and innovative products, software solutions and services that safeguards vital electronic information without foregoing green initiatives required to protect the environment. Through our government suite of products and services we provide a comprehensive portfolio that allows government officials to convert manage and secure their records and documents from paper to digital formats. The unparalleled benefits include:

Security vital electronic assets - Every government worker is responsible for the security of the electronic information in their control. Additionally, the digital era has given public sector users new ways to move and manage information. The challenge is how to protect that information.

- **Meeting the new IEEE 2600 Security Standard** Compliance with the 2600 security standard assures you that Konica Minolta products have been developed based on the established guidelines. The IEEE 2600 security standard is in conjunction with ISO 15408 certification and additionally we will continue to offer ISO system certification at EAL3 to include our Public Key Infrastructure (PKI) technology (CAC/PIV).
- **An extra level of security certification under the Common Criteria platform.** We are the only manufacturer who includes our PKI system as part of the Target of Evaluation (TOE). The embedded PKI technology is the basis for our industry leading authentication platform for PIV and DoD issued Common Access Cards (CAC).
- **Simple user ID & password protection** Our bizhub MFPs provide a wide array of security capabilities that are easy to manage and control allowing you to select functions to use and those to restrict - And with an optional PKI based card reader, your bizhub device can provide simple, user-friendly PKI print with the CAC and PIV card systems increasingly used in government organizations.
- **Powerful, versatile encryption capabilities** Enables network communications, scanned documents and email transmissions to be encrypted, requiring passwords and public keys for access.
- **Enhanced security services to protect government information** Our All Covered division provides security services that includes security assessment, incident response, email archiving and encryption - all with the enhanced level of security protection demanded by government applications and privacy regulations.



Accessibility - ADA and Section 508 compliance - Tilting control panels, easy-to-read commands and menus, paper drawers that slide with a single light touch - all are provided to increase operator efficiency and empower every government employee. By statute, all government organizations are required to provide accessible workplaces for their employees, with that, Konica Minolta's compliance with Section 508 standards meets or exceeds the demands of local governments nationwide.

Effective Delivery of Government Services - Decision makers in the public sector are being asked to do more with less. They are forced to accept budget reductions without sacrificing services or compromising productivity. Konica Minolta can deliver solutions adapted exclusively for government users.



KONICA MINOLTA

- **IT Services**

Konica Minolta's award-winning All Covered Government IT Services division has proven expertise in serving real-world government needs. Services include:

- Access to certified vendor partners who are experts in ways to boost productivity.
- Technology assessments, including network design reviews, security audits, analysis and monitoring of network traffic, as well as planning for future growth.
- Network projects, including wireless implementations, cloud services, virtualization, video streaming, distance learning, VOIP and data/voice cabling.
- Comprehensive support services including hosted email and servers, internal connections, basic maintenance and more — all scalable to the needs of your government facilities.

- **Document Management and Workflow** - Automating workflow processes can save time and money for government facilities. For example, NSI Autostore, used for the US Army IPERMS system, can be fully integrated and customized with the control panel of your bizhub MFP.
- **Document Conversion and Routing** - Konica Minolta can help government IT professionals with integrated solutions to help them meet their records and document conversion goals.
- **Enterprise Content Management** - Government professionals can be confident that Konica Minolta MFPs are compatible with these industry-wide software applications and standards, providing a seamless workflow with the solutions currently used in your government facility.
- **Managed Print Services** - Significantly reduce overall costs by improving output device deployment strategy as well as benefit from automatic supply deliveries, service calls and meter readings.

Our Portfolio

Delivering solutions and services that enable the Workplace of the Future™



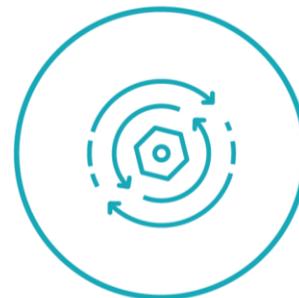
INFORMATION MANAGEMENT

ENTERPRISE CONTENT MANAGEMENT
PRINT MANAGEMENT
AUTOMATED WORKFLOW SOLUTIONS
BUSINESS PROCESS AUTOMATION
SECURITY & COMPLIANCE
MOBILITY
eDISCOVERY SERVICE



IT SERVICES

APPLICATION SERVICES
CLOUD SERVICES
IT SECURITY
MANAGED IT SERVICES
IT CONSULTING & PROJECTS
MANAGED VOICE SERVICES



TECHNOLOGY

OFFICE MULTIFUNCTION BUSINESS SOLUTIONS
COMMERCIAL & PRODUCTION PRINTERS
3D PRINTERS
WIDE FORMAT PRINTERS
LAPTOPS, DESKTOPS & COMPUTER HARDWARE
SERVERS & NETWORKING EQUIPMENT
MANAGED PRINT SERVICES (MPS)
MANAGED ENTERPRISE SERVICES



KONICA MINOLTA

TX DIR-CPO-4439



2025 Paragon Renewal

The County of Galveston currently uses Dispatcher Paragon suite of products to manage print in the environment and scanning workflows at the court level.

Referenced below is the Dispatcher suite annual maintenance & support annual renewal for one (1) year.

Current maintenance & support for Paragon and Dispatcher expires on March 31, 2025.

One (1) Year quote will extend support to March 31, 2026

Total \$ 21,281.20

Notes:

1. STATE OF TX DIR Contract Number – DIR-CPO-4439
2. 120 Dispatcher Paragon Active Inputs
3. 120 Dispatcher Phoenix Active Inputs
4. No professional services are included in this quote



KONICA MINOLTA

Providing unparalleled benefits that include:

Innovative Strategies

We focus on the “now” but invest in the future. By investing in innovative strategies to support your digital transformation we create a business environment that will merge the real and digital worlds by creating intelligent, inclusive, multi-vendor platforms, that enable you to achieve their goals faster and more efficiently.

Account Management



Online Account Management

Manage your account from anywhere at any time by accessing MyKMBS.com. This secure and comprehensive portal is available online or via our mobile app allowing you to manage, maintain and control all of your Konica Minolta bizhub devices at your fingertips providing you with Comprehensive Fleet Reports available on demand!

MyKMBS.com



KONICA MINOLTA

Managed Print Services

Do you know your actual cost of document printing? Printing is typically the third highest office expense behind rent and payroll. Konica Minolta's Managed Print Services solution provides overall fleet management of your networked and local print devices. Reducing costs, increasing productivity, freeing IT resources and empowering you!



Recognition and Awards

We are proud to be recognized from widely respected industry organizations for our achievements as we continually demonstrate our ongoing pursuit for excellence.





KONICA MINOLTA

Environmental Sustainability

Protecting our planet is a top priority. We pursue a broad array of environmental initiatives – eliminating pollutants, reducing energy consumption and creating products and solutions that help our clients realize their own sustainability goals and strive to assist our clients to resolve their environmental issues.



clean
planet

- Eco Vision 2050 - our long term environmental vision
- Solar Energy Initiative - installation of a solar panels to harness the power of the sun for pollution-free energy
- Earth Friendly Products - environmentally friendly innovations that consistently improve efficiencies in our print technologies
- EPEAT - proud to have the highest total of EPEAT points of any registered imaging equipment company in the world
- Clean Planet - program for cost-free recycling of our consumables
- Simitri® HD^F Toner - consumes less energy during production and CO₂, NO_x and Sox emissions are reduced by more than 1/3 during use
- Green Products Certification System
- Green Factory Certification System
- Green Marketing

To ensure efficient implementation of environmental management Konica Minolta is committed to the environment by operating its management systems based on ISO 14001.



Dow Jones
Sustainability Indexes
Member 2012/13



FTSE4Good



ENERGY STAR



EPEAT
GOLD



EPEAT
SILVER



EPEAT
BRONZE



green factory



green products

**Galveston County, Texas
Tentative Budget
Fiscal Year 2025 Contracts**

Object	Pri	Description/Comments	Begin Date	End Date	Vendor	Contract Type	New (Y/N) Contract #	Qty	Unit Cost	Requested Budget	Tentative Budget
1101 Fund		General Fund									
1591 Department: Information Technology 159100 Division: Information Technology											
5419301	01	Microsoft Unified Support	10/01/2024	09/30/2025	BIDCON SOFTWARE		N	1	78,000	78,000	78,000
					Bid and Contract Vendor		TBD				
5419301	01	Secure CRT Client	10/01/2024	09/30/2025	BIDCON SOFTWARE		N	1	1,000	1,000	1,000
					Bid and Contract Vendor		TBD				
5419301	01	Keeper Password Management	10/01/2024	09/30/2025	BIDCON SOFTWARE		N	1	5,000	5,000	5,000
					Bid and Contract Vendor		TBD				
5419301	01	Paragon	10/01/2024	09/30/2025	BIDCON SOFTWARE		N	1	25,000	25,000	25,000
					Bid and Contract Vendor		TBD				
5419301	01	Nessus Vulnerability Scanner	10/01/2024	09/30/2025	BIDCON SOFTWARE		N	1	5,000	5,000	5,000
					Bid and Contract Vendor		TBD				
5419301	01	Beyond Compare	10/01/2024	09/30/2025	BIDCON SOFTWARE		N	1	180	180	180
					Bid and Contract Vendor		TBD				
5419301	01	Public Web Translation- Elect.	10/01/2024	09/30/2025	BIDCON SOFTWARE		N	1	1,200	1,200	1,200
					Bid and Contract Vendor		TBD				