



Information Technology Department

5WH- Microsoft Enterprise Agreement

CAR Form Description: Microsoft Enterprise Agreement

What: Year 3 of current Microsoft Enterprise Agreement # 61941457
(see quote for itemized items)

Who: Infrastructure Support

Where: Prod Datacenter/DR Datacenter

When: 3/12/2025

Why: Microsoft Enterprise Agreement is the volume licensing package we contracted with Microsoft. This contract allows the county with version rights for operating systems for Windows servers as well as workstation, version rights for MS Office, version rights for SQL server. It also covers, among other things, our Office 365 subscription. Support, management and security tools are also part of the agreement.

Additional Information:

<u>Item/Description</u>	<u>Qty</u>	<u>Units</u>	<u>Total</u>
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(see attached quote)

Total \$888,536.24

Maintenance: Software ☒ Hardware ☐ FY: Renewal: ☐ Budget Amount:

DIR Contract Yes ☒ DIR-CPO-5237 No ☐

Charge to account: 1101159100 5419310

Submitted by: Claudia Perez

Date: 2/21/2025

Microsoft Enterprise Agreement - Year 3

Requested by Perez, Claudia on Feb 21, 2025 03:49 PM | Approval Status : Not Configured

Request Details

Request Type	Service Request	Mode	Not Assigned
Status	Open	Level	Not Assigned

Requester Details

Requester Name	Perez, Claudia	Assets	-
Site	Base Site	Category	Purchasing
Group	Business Office	Sub Category	Services
Technician	Not Assigned	Item	Not Assigned
Total Cost	888536.24 \$		
Has your department budgeted for this?	Yes		
Date Needed Completed By:	Mar 31, 2025 03:48 PM		

OIT Business Office Use Only

Fiscal Year	Not Assigned	Budget Amount	Not Assigned
Maintenance	Not Assigned	DIR Contract	Not Assigned
Submitted By:	Not Assigned	Submitted Date	Not Configured
Created Date	Feb 21, 2025 03:49 PM	Responded Time	Not Configured
Due by date	Mar 7, 2025 03:49 PM	Completed Time	Not Configured
Response Due Date	Not Configured		

Emails to Notify	-
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Created By	Perez, Claudia	Department	Information Technology
Template	Purchase Supplies or Services	Service Category	Purchasing
SLA	10 Day Resolution		

Description

Describe what is being purchased?
Year 3 - Microsoft Enterprise Agreement. (see attachment for details information and quote)

Why is this equipment needed?

What Department and/or who will use this item?

Additional Information - URLs or places items can be purchased:

Requester Details

Perez, Claudia	
claudia.perez@galvestoncountytx.gov	
Employee ID	E01437
Phone	+14097706200
Mobile	-
Job Title	IT Infrastructure Engineer
Site	Base Site
Department	Information Technology
Reporting Manager	Azez, Firas
Test	-

Assets belonging to the User

Name	Product	Product Type	Asset Type	Product Manufacturer	Warranty Expiry Date
FCH2140D1DB	UC Conference Phone - 8841	Desktop Phones	Asset	Cisco	-
DX813H3	U2722D	Monitor	Component	Dell	Mar 16, 2025
665NGN3	WD19S	Docking Station	Component	Dell	-
4g6ld42.gc.pri	Precision T1700	Workstation	Asset	Dell Inc.	-

Checklists

No checklists available

Resolution

No resolution available



Pricing Proposal
Quotation #: 25888382
Reference #: EA - 61941457
Created On: 2/26/2025
Valid Until: 3/31/2025

TX-County of Galveston

Claudia Perez

722 MOODY 202
ATTN: ACCOUNTS PAYABLE
GALVESTON, TX 77550
United States
Phone: (409) 770-6201
Fax:
Email: Claudia.Perez@galvestoncountytx.gov

Inside Account Manager - Public Sector

Victor Arias

290 Davidson Ave.
Somerset, NJ 08873
Phone: (732)-317-6938
Fax:
Email: Victor_arias@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Visio Professional ALng LSA Microsoft - Part#: D87-01057 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	5	\$232.48	\$1,162.40
2 Visio Professional ALng SA Microsoft - Part#: D87-01159 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	15	\$108.06	\$1,620.90
3 Visual Studio Pro MSDN ALng SA Microsoft - Part#: 77D-00111 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	2	\$302.06	\$604.12
4 SQL Server Standard Core ALng SA 2L Microsoft - Part#: 7NQ-00292 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	65	\$633.60	\$41,184.00
5 Win Remote Desktop Services CAL ALng SA UCAL Microsoft - Part#: 6VC-01254 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	100	\$23.74	\$2,374.00

6	Win Server DC Core ALng LSA 2L Microsoft - Part#: 9EA-00039 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	80	\$288.97	\$23,117.60
7	Win Server DC Core ALng SA 2L Microsoft - Part#: 9EA-00278 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	304	\$124.43	\$37,826.72
8	M365 G3 Unified FSA Renewal GCC Sub Per User Microsoft - Part#: AAD-34700 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	1373	\$325.20	\$446,499.60
9	M365 G3 Unified FUSL GCC Sub Per User Microsoft - Part#: AAD-34704 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	50	\$381.12	\$19,056.00
10	M365 G5 GCC Sub Per User Microsoft - Part#: AAL-45735 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	20	\$615.96	\$12,319.20
11	Win OLS Activation User GCC Sub Per User Microsoft - Part#: VRM-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	20	\$0.00	\$0.00
12	Azure prepayment - US Gov Microsoft - Part#: J5U-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	5	\$1,227.90	\$6,139.50
13	Exchange Online P1 GCC Sub Per User Microsoft - Part#: 3MS-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	20	\$37.32	\$746.40
14	Power BI Premium EM1 GCC Sub Microsoft - Part#: HJR-00002 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	1	\$5,740.68	\$5,740.68

15	Planner & Project P5 GCC Sub Per User Microsoft - Part#: 7VX-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	5	\$505.92	\$2,529.60
16	M365 G5 GCC SU M365 G3 Per User Microsoft - Part#: AAL-45737 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	1423	\$200.64	\$285,510.72
17	Teams Domestic Calling Plan GCC Sub Phone System Per User Microsoft - Part#: LM9-00029 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	10	\$86.88	\$868.80
18	Teams Premium GCC Sub Per User Microsoft - Part#: WFK-00004 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2025 – 3/31/2026 Note: Year 3 of 3	10	\$123.60	\$1,236.00
			Total	\$888,536.24

Additional Comments

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

Microsoft | Volume Licensing

Discount Transparency Disclosure Form

Date: 2/18/2025
Program: Enterprise 6
Enrollment Number: 61941457
Quote Number: 2973898.001
Reseller Name: SHI International Corp.
Reseller Address: 290 Davidson Ave
Somerset, New Jersey, US, 08873-4145

Discount Details

For this enrollment, Microsoft provided the Customer's Partner a discount off of the Partner's Net Price. The Partner is required, by Microsoft, to pass on the discount to the Customer by reducing the Microsoft Product resale price by an amount equal to or greater than the discount.

Listed on this form is the maximum price the Partner may charge for the Microsoft Products to be ordered under this enrollment. The Maximum Resale Price (MRP) is calculated by subtracting the discount provided to the Partner, from the total estimated resale price for the Microsoft Products.

The requirement to pass through the discount does not mean that Microsoft is setting the Customer's actual price. Partners remain free to set the price charged for Microsoft Products at any point equal to or below MRP. The Customer's actual price will be established by a separate agreement between Customer and its Partner. Note that the MRP listed on this form does not include fees for non-Microsoft products, partner services or normal transaction costs. Normal transaction costs include taxes or other fees assessed by a local or federal government.

For Ordered Products

Currency	Maximum Resale Price
US Dollar	356,546.88

In this form, the following definitions apply:

"Customer" means the entity that may enter or has entered into a Contract with the Partner.

"Contract" means a binding agreement between the Partner and Affiliate, under which Customer orders Products from Partner.

"Microsoft" means (1) the entity that has entered into an agreement with Partner under which Partner may place orders for Microsoft Products for use by the Customer and (2) the affiliates of such entity, as appropriate.

"Maximum Resale Price" means the sum of the Estimated Resale Price for the Microsoft Products ordered under the Customer Contract minus the discount off of the Partner's Net Price provided by Microsoft listed in the currency in which the Partner or Partner's reseller transacts with Microsoft.

"Product" means all Microsoft Products identified in the Product Terms, such as all Software, Online Services, and other web-based services, including pre-release or beta version. Microsoft product availability may vary by region.

Partner: SHI International Corp.

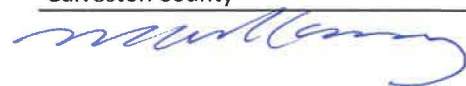
Customer: Galveston County Galveston County

Signature of Customer's authorized representative:

Printed name: Mark Henry

Printed title: County Judge

Date: March 3, 2025



SECTION 1 - Monthly Subscriptions									
Ordered Product Pricing & Usage Year 3									
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit Of Measure	Unit Quantity	Maximum Price (USD)	License Quantity	Usage Country	Subtotal (USD)
Enterprise									
M365 G5 GCCSU M365 G3 Per User	AAL-45737	Adjustable	4/1/2025	Monthly	12	20.88	1,423	United States	356,546.88
Total Year 3 Maximum Price Monthly Subscriptions									356,546.88

Future Pricing		
Enterprise Online Services		
Product Description	Part Number	Max Price(USD) / Month
Future Monthly - Enterprise Online Services		
M365 G5 GCC SU M365 G3 Per User	AAL-45737	23.10

Galveston County, Texas
Tentative Budget
Fiscal Year 2025 Contracts

Object	Pri	Description/Comments	Begin Date	End Date	Vendor	Contract Type	New (Y/N) Contract # Qty	Unit Cost	Requested Budget	Tentative Budget
1101 Fund		General Fund								
<div>1591 Department: Information Technology 159100 Division: Information Technology</div>										
5746100	01	Cisco Flex Collaboration	10/01/2024	09/30/2025	BIDCON	MISCELLANEOUS	N 1	134,000	134,000	134,000
		Cisco Flex Collaboration and Contact Center Yr 5 of 5			Bid and Contract Vendor		TBD			
5746100	01	Microsoft EA Renewal Year 3 of	10/01/2024	09/30/2025	BIDCON	MISCELLANEOUS	N 1	875,000	875,000	875,000
					Bid and Contract Vendor		TBD			
5746100	01	ServiceDesk Plus	10/01/2024	09/30/2025	BIDCON	MISCELLANEOUS	N 1	37,000	37,000	37,000
					Bid and Contract Vendor		TBD			
5746100	01	Solarwinds Subscription	10/01/2024	09/30/2025	BIDCON	MISCELLANEOUS	N 1	37,000	37,000	37,000
					Bid and Contract Vendor		TBD			
5746100	01	Varonis Software Subscription	10/01/2024	09/30/2025	BIDCON	MISCELLANEOUS	N 1	217,000	217,000	217,000
					Bid and Contract Vendor		TBD			
5746100	01	VMWare Subscription	10/01/2024	09/30/2025	BIDCON	MISCELLANEOUS	N 1	185,000	185,000	185,000
		VMWare Subscription (Does not include Horizon)			Bid and Contract Vendor		TBD			
5746100	01	Genetec	10/01/2024	09/30/2025	BIDCON	MISCELLANEOUS	N 1	120,000	120,000	120,000
					Bid and Contract Vendor		TBD			