



THE COUNTY OF GALVESTON

RUFUS G. CROWDER, CPPO CPPB
PURCHASING AGENT

COUNTY COURTHOUSE
722 Moody (21st Street)
Fifth (5th) Floor, Purchasing
GALVESTON, TEXAS 77550
(409) 770-5371

ERIN S. QUIROGA, MBA, CPPB
ASST. PURCHASING AGENT

June 25, 2025

Honorable County Judge
And Commissioners' Court
County Courthouse
Galveston, Texas

RE: ITB 25-048, Altosid Liquid Larvicide 5% and 20%
Contract #219596

Gentlemen,

On May 15, 2025, bids were opened for ITB 25-048, Altosid Liquid Larvicide 5% and 20%. Four (4) bids were received from the following companies:

- | | |
|--|---------------|
| • Clarke Mosquito Control Products, Inc. | Charlotte, IL |
| • Adegboyega Olurin dba Extreme Xterminating | Houston, TX |
| • Rentokil North America, Inc. dba Target Specialty Products | Reading, PA |
| • ES POCO USA, LLC dba Vesperis | Austin, TX |

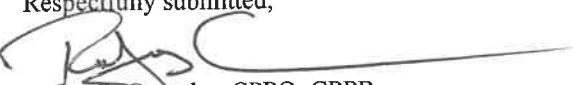
The following bids listed below were equal in price and therefore must be awarded by drawing lots in a manner prescribed by Texas Local Government Code, 262.027, Awarding of Contract, sub-item b):

- Clarke Mosquito Control Products, Inc.
- ES OPOCO USA, LLC Dba Vesperis
- Rentokil North America, Inc. dba Target Specialty Products

If two responsible bidders submit the best and lowest bid, the commissioners' court shall decide between the two by drawing lots in a manner prescribed by the county judge."

Your consideration in this matter will be greatly appreciated.

Respectfully submitted,


Rufus G. Crowder, CPPO, CPPB
Purchasing Agent
County of Galveston

Dickey, Tammy

From: Billiot, Haley
Sent: Wednesday, June 25, 2025 8:13 AM
To: Dickey, Tammy; Marshall, John
Subject: RE: Altosid Liquid

Good morning Tammy,

The 3 Vendors; Target, Veresis and Clark all bid the lowest price. This price is the lowest price, which is also the agencies pricing set by the manufacture. The Vendor, Extreme Extreme, was a higher price and doesn't meet the manufacture agency pricing. So Purchasing will have to decide out of the 3 vendors, will have to decide which agency pricing will be awarded the bid.

Thank you,

From: Dickey, Tammy <Tammy.Dickey@co.galveston.tx.us>
Sent: Tuesday, June 24, 2025 9:41 AM
To: Marshall, John <John.Marshall@co.galveston.tx.us>; Billiot, Haley <Haley.Billiot@galvestoncountytexas.gov>
Subject: Altosid Liquid

Mr. Marshall,

Here are the submittals for ITB 25048, Altosid Liquid Larvicide 5% & 20%. This one is a hard bid so you will just need to pick the cheapest that met all the needs of the bid. Let me know if you have any questions.

Thank you.

*Tammy Dickey
Administrative Assistant/P-card Administrator
Galveston County Purchasing Department
Galveston County Courthouse
722 Moody, 5th Floor
Galveston, TX 77550
Office: 409.770.5373
Email: tammy.dickey@co.galveston.tx.us*

GALVESTON COUNTY
LINE ITEM DETAIL SHEET
Altosid Liquid Larvicide 5% And 20%

Clarke Mosquito Control Products

VENDOR #1				
DESCRIPTION	QUANTITY	UNITS	UNIT PRICE	EXTENDED PRICE
1 ALTOSID LIQUID LARVICIDE 5%	1	EA	\$301.75/gal	\$1,207.00/case
2 ALTOSID LIQUID LARVICIDE 20%	1	EA	\$1,074.44/gal	\$5,372.00/case
EXTENDED PRICE TOTAL OF ALL ITEMS				\$6,579.00

VENDOR #2				
DESCRIPTION	QUANTITY	UNITS	UNIT PRICE	EXTENDED PRICE
ALTOSID LIQUID LARVICIDE 5%	1	EA	\$340.91	\$340.91
ALTOSID LIQUID LARVICIDE 20%	1		\$10,200.00	\$10,200.00
EXTENDED PRICE TOTAL OF ALL ITEMS				\$10,540.91

Extreme Xterminating

GALVESTON COUNTY
LINE ITEM DETAIL SHEET

Altosid Liquid Larvicide 5% And 20%

Pentokill North America

		DBA: Target Specialties		VENDOR #3	
DESCRIPTION	QUANTITY	UNITS	UNIT PRICE	EXTENDED PRICE	
1 ALTOSID LIQUID LARVICIDE 5%	1	EA	\$1,207.00	\$1,207.00	
2 ALTOSID LIQUID LARVICIDE 20%	1	EA	\$5,372.00	\$5,372.00	
EXTENDED PRICE TOTAL OF ALL ITEMS					\$6,579.00

		ES OPCO USA		VENDOR #4	
DESCRIPTION	QUANTITY	UNITS	UNIT PRICE	EXTENDED PRICE	
ALTOSID LIQUID LARVICIDE 5%	1	EA	\$1,207.00	\$1,207.00	
ALTOSID LIQUID LARVICIDE 20%	1	EA	\$5,372.00	\$5,372.00	
EXTENDED PRICE TOTAL OF ALL ITEMS					\$6,579.00

SPECIAL PROVISIONS

**INVITATION TO BID
ALTOSID LIQUID LARVICIDE 5% AND 20%
GALVESTON COUNTY, TEXAS**

TABLE OF CONTENTS

A.	PURPOSE.....	2
B.	EXCEPTIONS TO BID CONDITIONS	2
C.	PROCUREMENT TIMELINE.....	2
D.	SUBMISSION INSTRUCTIONS	3
E.	BID SURETY	3
F.	PERFORMANCE AND PAYMENT BONDS	3
G.	BEST AND FINAL OFFERS (BAFO)	3
H.	DAVIS-BACON WAGE RATES	4
I.	PERSONNEL TO CONTACT	4
J.	PROGRAM ADMINISTRATION & CONTRACT MANAGEMENT	5
K.	INSURANCE.....	5
L.	MATERIAL DESCRIPTION.....	6
M.	MATERIAL SAFETY DATA SHEETS (MSDS)	6
N.	PRODUCT AVAILABILITY AND TIME OF DELIVERY.....	6
O.	QUANTITIES AND PAYMENTS	6
P.	POINTS OF DELIVERY	7
Q.	COST	7
R.	INVOICES:.....	7
S.	REQUIRED DOCUMENTS CHECKLIST	8

SPECIAL PROVISIONS

INVITATION TO BID ALTOSID LIQUID LARVICIDE 5% AND 20% GALVESTON COUNTY, TEXAS

The General Provisions and the Special Provisions of this Invitation to Bid and the Exhibits attached hereto are made a part of this agreement between the Parties. In the event of a conflict between the General Provisions and the Special Provisions, the terms of the Special Provisions shall control.

***The Galveston County Purchasing Department utilizes Bonfire Interactive to distribute and receive bids and proposals in an electronic format via an online portal. Potential Bidders must register through the online portal to participate electronically.

“Walk-in” or “mailed-in” proposal submittals are still allowed, however, **Bidders are strongly encouraged to submit their proposals online via Galveston County’s e-Procurement Portal located at <https://galvestoncountytx.bonfirehub.com/>.**

Please see Item D, SUBMISSION INSTRUCTIONS, for further details.

A. PURPOSE

The County of Galveston is seeking a vendor to supply Altosid Liquid Larvicide 5% and 20% for use by the Galveston County Mosquito Control Department. The supplied products must be of commercial grade, suitable for application for commercial purposes, meet all OSHA, EPA, Federal, State, and local requirements, based on the specifications listed herein.

B. EXCEPTIONS TO BID CONDITIONS

Any exceptions to these solicitation conditions should be listed on a separate sheet of paper, attached to respondent’s submittal, and submitted with response at the specified date and time of the solicitation opening.

C. PROCUREMENT TIMELINE

A timeline for this solicitation and initial process is included below. Galveston County reserves the right to change these dates and will notify Bidders of any changes:

Advertise Solicitation (first date of publication)	Wednesday, April 16, 2025
Advertise Solicitation (second date of publication)	Wednesday, April 23, 2025
Questions Deadline	Wednesday, April 30, 2025, by 5:00 PM CST
Submission Deadline / Bid Opening	Thursday, May 15, 2025, at 2:00 PM CST

Interested parties may attend the Thursday, May 15, 2025, 2:00 PM CST bid opening virtually by using the following link:

Join from the meeting link
<https://galvestoncountytx.webex.com/galvestoncountytx/j.php?MTID=m144a5c1a95b9633c8092ba8dd9bc3c1a>

Join by meeting number
Meeting number (access code): 2505 971 8332
Meeting password: 25-048 (250048 when dialing from a video system)

Tap to join from a mobile device (attendees only)
+1-415-655-0001,,25059718332## US Toll

Join by phone
+1-415-655-0001 US Toll

SPECIAL PROVISIONS

INVITATION TO BID ALTOSID LIQUID LARVICIDE 5% AND 20% GALVESTON COUNTY, TEXAS

Global call-in numbers

Join from a video system or application
Dial 25059718332@galvestoncountytexas.webex.com

You can also dial 173.243.2.68 and enter your meeting number.

D. SUBMISSION INSTRUCTIONS

Galveston County Purchasing Department utilizes Bonfire Interactive to distribute and receive bids and proposals in an electronic format via an online portal. Potential Bidders must register through the online portal to participate electronically. "Walk-in" or "mailed-in" proposal submittals are still allowed (see instructions below), however, **Bidders are strongly encouraged to submit their proposals online via Galveston County's e-Procurement Portal located at <https://galvestoncountytexas.bonfirehub.com/>.**

Registration is currently open and free to the public. Once registered, suppliers will receive automatic email notifications of project opportunities based on the NIGP commodity codes selected by the vendor. Potential Bidders should visit the link below and click on the New Vendor Registration tab to register your business:
<https://vendorsupport.gobonfire.com/hc/en-us/articles/15646869029783-Vendor-Registration>

There is no cost to register as a vendor.

INSTRUCTIONS FOR "WALK-IN" SUBMITTALS ONLY

IF "WALKING IN" BIDS, one (1) unbound original and two (2) copies of the requested bid submittal must be submitted no later than **2:00 PM CST**, on **Thursday, May 15, 2025** to:

Rufus G. Crowder, CPPO CPPB
Purchasing Agent
County of Galveston
722 Moody Avenue (21st Street), Fifth (5th) Floor
Galveston, TX 77550

The timestamp clock located in the Purchasing Agent's office shall serve as the official timekeeping piece for this solicitation process when walking in bids. Any bids received after **2:00 PM CST** on the specified date will be returned unopened.

Specifications can be obtained at the office of the Galveston County Purchasing Agent, located in the Galveston County Courthouse, 722 Moody, (21st Street), Floor 5, Purchasing, Galveston, Texas 77550, or by visiting the Galveston County website @ <http://www.galvestoncountytexas.gov/county-offices/purchasing>.

E. BID SURETY

A surety/bid bond **is not a requirement** of this solicitation.

F. PERFORMANCE AND PAYMENT BONDS

Performance and Payment Bonds **are not requirements** of this solicitation.

G. BEST AND FINAL OFFERS (BAFO)

The Best and Final Offer process **is not applicable** to this solicitation.

SPECIAL PROVISIONS

INVITATION TO BID ALTOSID LIQUID LARVICIDE 5% AND 20% GALVESTON COUNTY, TEXAS

H. DAVIS-BACON WAGE RATES

Davis-Bacon Wage Rates are not requirements of this solicitation.

I. PERSONNEL TO CONTACT

Bidders desiring an explanation or interpretation relative to this solicitation must request it in writing. Oral explanations or instructions will not be binding. Any information given to a Bidder, which in the opinion of the County affects all Bidders or would be prejudicial to other Bidders if not communicated, shall be furnished to all Bidders as an addendum to the solicitation. Bidders **must** direct all inquiries to the following:

Rufus G. Crowder, CPPO CPPB
Purchasing Agent
722 21st Street (Moody)
Galveston, Texas 77550
e-mail: purchasing.bids@co.galveston.tx.us

Bidders must e-mail their requests (with the subject line “Altosid Liquid Larvicide 5% and 20%– Bid # ITB 25-048– Questions”) for additional information and/or clarification to the address listed above. The request must include the Bidder’s name and the solicitation number and title.

Any request for additional information or clarification must be received in writing no later than ten (10) calendar days prior to the solicitation due date. Late requests or those not delivered to the proper address may not receive a reply. Bidders shall not attempt to contact the County by any other means. The Purchasing Agent shall post the answers on the County website from the procurement web page and via addendum.

The County will issue responses to inquiries and any other corrections or amendments, it deems necessary, in the form of a written addendum, issued prior to the solicitation Submission Deadline / Solicitation Opening date. The County, at its sole discretion, may not issue a response to an RFI submittal. Bidders should not rely on any oral or written representations, statements, or explanations, other than those made in this solicitation or in any written addendum to this solicitation. Where there appears to be conflict between the solicitation and any issued addenda, the last addendum issued will prevail.

Addenda will be posted and made available on the County’s procurement web page. **It is the Bidder’s sole responsibility to ensure receipt of all addenda prior to submitting its response.**

All Bidders should check the County’s procurement web page for all addenda prior to submitting a response.

The County’s procurement web page is located at <http://www.galvestoncountytexas.gov/county-offices/purchasing>. Bidders who submit inquiries *after* the deadline date for receipt of questions indicated on the Procurement Timeline, risk that its response in the procurement will not be responsive or competitive because the County is not able to respond before the solicitation receipt date or in sufficient time for the Bidder to prepare a responsive or competitive submittal.

All questions and responses as posted on the County website pertaining to this solicitation are considered an addendum to, and part of, this solicitation. Each Bidder shall be responsible to monitor the County website for new or revised solicitation information. The County shall not be bound by any verbal information, nor shall it be bound by any written information that is not either contained within the solicitation or formally issued as an addendum by the Purchasing Agent.

SPECIAL PROVISIONS

INVITATION TO BID ALTOSID LIQUID LARVICIDE 5% AND 20% GALVESTON COUNTY, TEXAS

J. PROGRAM ADMINISTRATION & CONTRACT MANAGEMENT

The Program Administrator/Contract Manager that will manage the work to be performed under the resultant contract for the purpose of this solicitation is:

John Marshall
Mosquito Control Director
5115 Highway 3
Dickinson, TX 77539

The Galveston County Commissioners' Court, and/or authorized designees will be responsible for negotiating with the successful Vendor the scope of work, the standards of performance, the specific technology provided, and the support services required for the proposed projects. All contractual amendments will be processed in accordance with Galveston County Purchasing Policies. Amendments will also be brought to Galveston County Commissioners Court for approval as deemed necessary. The approval process serves to ensure the project technology and/or service is within the scope of the resultant contract, and that pricing meets the agreed upon pricing methodology as specified in the contract, and that funds are available.

K. INSURANCE

Bidder must submit, with its response, a current certificate of insurance evidencing coverage in the amounts specified below or greater. In lieu of submitting a certificate of insurance, Bidders may submit a notarized statement from an insurance company authorized to conduct business in the State of Texas guaranteeing that Bidder has such insurance. Provided however, that successful Bidder(s) shall be required to provide a current certificate of insurance to the Galveston County Purchasing Agent's Office before Bidder commences any work hereunder. **Insurance shall be placed with insurers having an A.M. Best's rating of no less than A.** Such insurance must be issued by a casualty company authorized to do business in the State of Texas, and in standard form approved by the Board of Insurance Commissioners of the State of Texas, with coverage provisions ensuring the public from loss or damage that may arise to any person or property by reason of services rendered by Contractor.

Galveston County shall be listed as an additional insured on each policy and all certificates of insurance and Contractor shall provide Galveston County with no less than thirty (30) calendar days prior notice of any changes to the policy during the contractual period.

Certificates of Insurance, fully executed by a licensed representative of the insurance company written or countersigned by an authorized Texas state agency, shall be filed with the County Purchasing Agent within ten (10) calendar days of the execution of this Agreement as written proof of such insurance and further provided that Contractor shall not commence work under this Agreement until Contractor has obtained all insurance required herein, provided written proof as required herein, and received written notice to proceed issued from the County Purchasing Agent. **Failure to provide such evidence of insurance within the ten (10) calendar day period shall constitute an event of default.**

Workers' Compensation Insurance. Bidder shall carry in full force Workers' Compensation Insurance Policy(ies), if there is more than one employee, for all its employees, including but not limited to full time, part time, and emergency employees employed by the Contractor.

Commercial General Liability. Bidder shall carry in full force commercial general liability insurance with a limit of not less than \$1,000,000 each occurrence and \$2,000,000 in the aggregate. The Policy shall, minimally, cover liability for bodily injury, personal injury, and property damage.

Business Automobile Liability. Bidder shall carry in full force business automobile liability coverage with a combined bodily injury/property damage limit of not less than \$1,000,000 each accident. The policy shall cover liability arising from the operation of licensed vehicles by policyholder.

SPECIAL PROVISIONS

INVITATION TO BID ALTOSID LIQUID LARVICIDE 5% AND 20% GALVESTON COUNTY, TEXAS

Subrogation Waiver. Contractor and Contractor's insurance carrier shall waive any and all rights to subrogation against Galveston County in regard to any suit or claim arising out of personal injury or property damage resulting from Contractor's performance under this Agreement.

L. MATERIAL DESCRIPTION

The following specifications are the minimum acceptable specifications for the chemicals used by the Galveston County Mosquito Control Department.

- **FORMULATION 20%:**
Water-based concentrate formulation of Methoprene 20% and 80% inert ingredients that is recommended to be diluted with water or BTI at various label rates. Spray solutions should be stable and effective up to 48 hours after dilution. Material must be EPA registered and supplied in one-gallon containers.
- **FORMULATION 5%:**
Water-based concentrate formulation for Methoprene 5% and 95% inert ingredients that are recommended to be diluted with water or BTI at various label rates. Spray should be stable and effective up to 48 hours after dilution. Material must be EPA registered and supplied in one-gallon containers.
- **STORAGE:**
When stored in original containers in a cool, dry space, out of sunlight, the product must retain a useful shelf life of greater than two (2) years.
- **APPLICATION:**
Product must be labeled for ground ULV and aerial application with conventional ULV equipment.

ANY REFERENCES TO NAME BRANDS ARE FOR BIDDING PURPOSES ONLY AND ARE INTENDED TO BE DESCRIPTIVE AND NOT RESTRICTIVE.

M. MATERIAL SAFETY DATA SHEETS (MSDS)

The OSHA required documentation MUST accompany each delivery.

N. PRODUCT AVAILABILITY AND TIME OF DELIVERY

Time of delivery and product availability are of the essence in all Galveston County supply contracts. The contracted vendor is required to always have the stated quantities available for delivery at the requested locations throughout the contractual period(s). If the County must procure the requested products or materials from another supply source due to the inability of the contracted vendor to maintain the requested quantities, the contracted vendor shall be required to reimburse the County for the difference in price including all freight and delivery costs. The County reserves the right to cancel any orders, or part thereof, without obligation or penalty if delivery is not made in accordance with the schedule specified by the Bidder and accepted by the County.

O. QUANTITIES AND PAYMENTS

Submitted bid pricing shall be based on anticipated annual requirement of ten (10) gallons, however, the County does not guarantee any minimum or maximum purchases and will pay only for the material ordered and delivered in Galveston County at the designated locations.

Measurement shall be by the gallon or unit of measure listed on the bid sheets delivered to the requested destination points. Payment will be made on this basis including all freight and delivery charges.

SPECIAL PROVISIONS

**INVITATION TO BID
ALTOSID LIQUID LARVICIDE 5% AND 20%
GALVESTON COUNTY, TEXAS**

Galveston County is tax exempt and therefore no taxes, license fees, etc. shall be added to bid prices. Galveston County reserves the right to order more or less of this product.

P. POINTS OF DELIVERY

The requested materials shall be furnished and delivered to the specified locations, satisfactory to the Galveston County Road Mosquito Control Director

Q. COST

The unit price per gallon or quantity specified on the bid response sheet, submitted by the bidder, shall include all the costs to the County, including the material, freight, or any other costs to receive the material at the point of destination when the order is placed.

R. INVOICES:

Invoices must be itemized indicating all materials and supplies used. Invoices must be submitted to:

**Galveston County Auditor's Office
Attn: Accounts Payable
P.O. Box 1418
Galveston, Texas 77553**

Failure to submit invoices to the above address or failure to include the Purchase Order Number will result in delay in payment.

Contractor must accept purchase order numbers for specified supplies, equipment, and/or services. Contractor shall not perform any work or release any supplies and/or equipment to any authorized representative of the County of Galveston unless a valid purchase order number issued by the office of the Galveston County Purchasing Agent accompanies the order or if vendor can comply with the provision as stated in the General Provisions, page 3, item 11, Procurement Card Program.

Payment for any items issued without prior receipt of a valid purchase order number may become the sole responsibility of the successful contractor.

End of Special Provisions

SPECIAL PROVISIONS

INVITATION TO BID ALTOSID LIQUID LARVICIDE 5% AND 20% GALVESTON COUNTY, TEXAS

S. REQUIRED DOCUMENTS CHECKLIST

By signing here, the firm does hereby attest that it has fully read the instructions, conditions, and general and special provisions and understands them. **Proposer shall return this checklist with completed submittal.**

THE COMPANY OF: _____

ADDRESS: _____

The following documents shall be returned or confirmed with an "X" with solicitation submittals. Failure to do so may be ample cause for rejection of submittal and deemed as non-responsive. It is the responsibility of the Bidder to ensure that Bidder has received all addenda.

Items:

Confirmed (X):

- | | |
|--|-------------------------------------|
| 1. Required Documents Checklist (this page) | _____ |
| 2. Addenda Acknowledgement (if any) | #1 _____ #2 _____ #3 _____ #4 _____ |
| 3. One (1) original, two (2) copies of submittal (if walked in; one if submitted in Bonfire) | _____ |
| 4. ATTACHMENT A - Vendor Qualification Packet | _____ |
| 5. ATTACHMENT B - Certification Reg. Debarment, Suspension, and Other Ineligibility | _____ |
| 6. ATTACHMENT C - Certification Regarding Lobbying Form | _____ |
| 7. ATTACHMENT D - Non-Collusion Affidavit | _____ |
| 8. ATTACHMENT E - Prohibition on Contracts with Companies Boycotting Israel | _____ |
| 9. ATTACHMENT F - Prohibition on Contracts with Certain Companies | _____ |
| 10. ATTACHMENT G - Information for Notice | _____ |
| 11. ATTACHMENT H - References | _____ |
| 12. Bid Line-Item Sheet | _____ |
| 13. Contract | _____ |

Person to contact regarding this qualification: _____

Title: _____ Phone: _____ Fax: _____

E-mail address: _____

Name of person authorized to bid the Firm: _____

Signature: _____ Date: _____

Title: _____ Phone: _____ Fax: _____

E-mail address: _____